



**impact report.**

JULY 1, 2024 - JUNE 30, 2025







# Surpassing **1.3 Million Children and Families Reached** in our 20th Year, **nearly 100% growth** from last year!



*John Simon*  
**JOHN SIMON**  
Board Chair and  
Co-founder



*Ali Knight*  
**ALI KNIGHT**  
Chief Executive Officer

We are proud to be celebrating our 20th anniversary and the 20th year we have reported on the results of our portfolio organization investments. This past year, we've reached more than 1.3 million individuals and families with measurable impact. Our work has helped unlock nearly \$400M of state, federal and other follow-on revenue to date, enabling GreenLight Fund's 63 investments to achieve greater scale and stronger impact. With GreenLight Dallas being launched as our 15th site in November, 2025, GreenLight has truly become a national innovation infrastructure for inclusive prosperity.

GreenLight's rapid, exponential growth is accelerating how innovative, evidence-based nonprofit programs get to where they are needed, breaking down barriers and opening opportunities for individuals and families across the country.

Our portfolio organizations, which are all profiled in this report, address a wide range of issues as we respond to a broad set of community-identified unmet needs. Some solutions go deep, focused on each individual overcoming obstacles and reaching their goals, supporting areas like workforce development, education or foster youth. Others have great reach addressing critical building blocks towards prosperity like food security and health and wellness. We recognize that both are needed by each community and one size does not fit all.

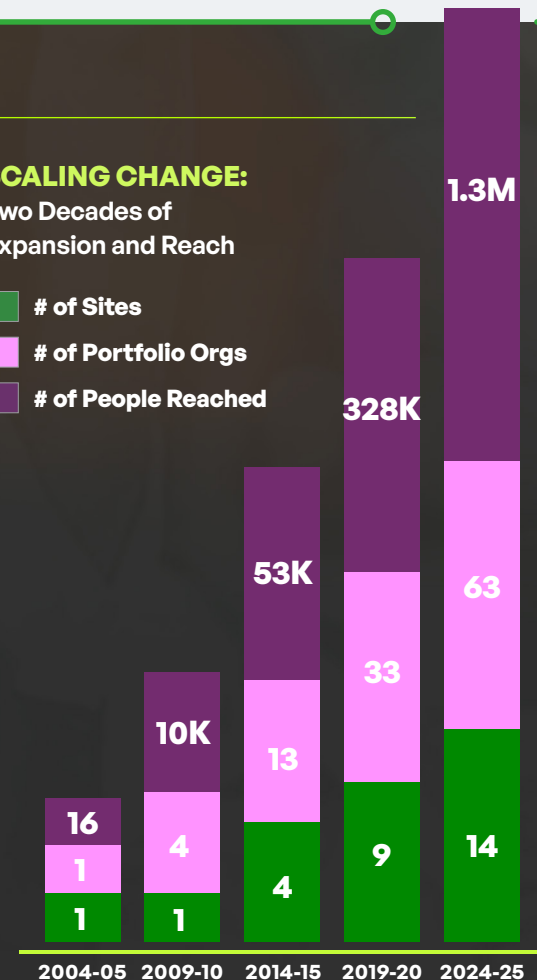
The common thread across our sites is shared learning – from novel approaches to community engagement, identification of innovative solutions, strategies for helping new organizations reach impact faster, and more – which strengthens GreenLight's national network, leading to greater impact in each of our cities.

We look forward to the next 20 years – driving deeper impact, broadening our footprint with expansion to new sites, helping proven organizations scale faster, further learning that makes each site and the sector stronger, and growing national impact.

Thank you for your partnership in community-driven change.

## SCALING CHANGE: Two Decades of Expansion and Reach

- # of Sites
- # of Portfolio Orgs
- # of People Reached



# Our national network

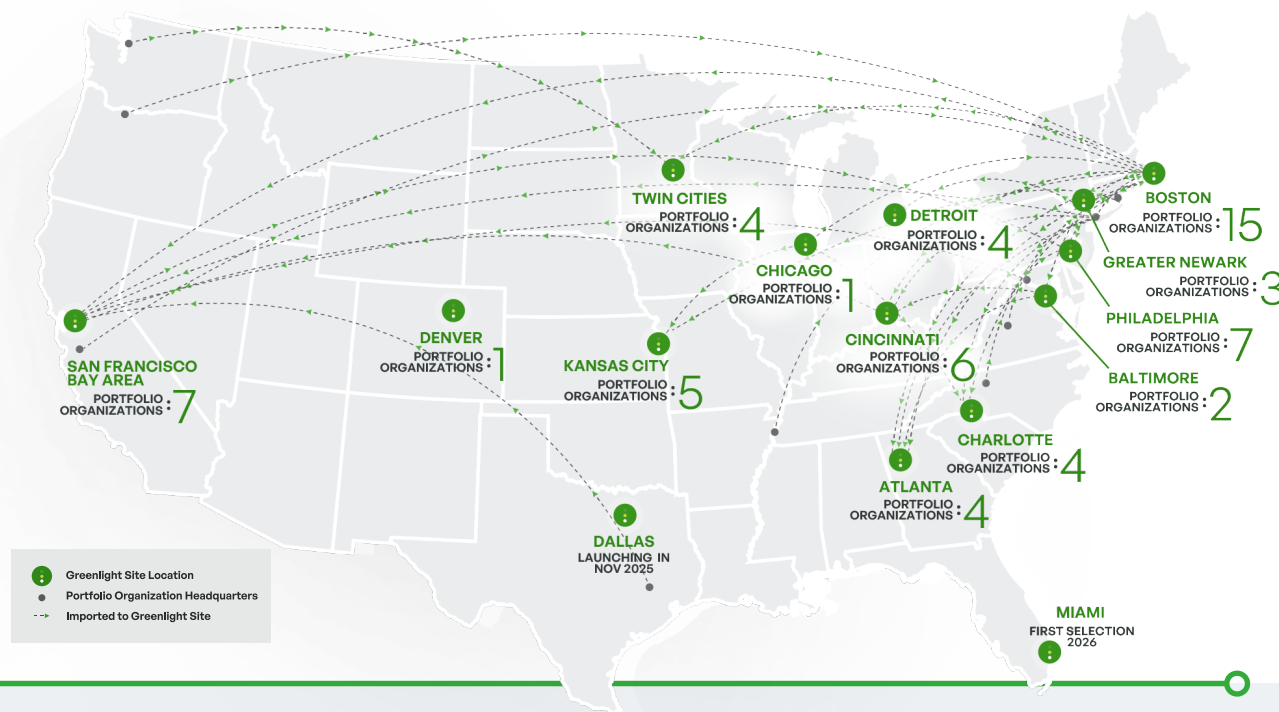
## GREENLIGHT FUND IMPACT REPORT

Reporting Period July 2024 – June 2025

## Connecting Communities to Proven Programs

Programs addressing social challenges in innovative and effective ways exist, but they may not be found close to home.

As a “pull network,” always driven and pulled by local need and local-led-decision-making, GreenLight searches the country for proven programs to address local unmet needs and invests in their expansion in partnership with our communities.



### ATLANTA

**CAPITAL GOOD FUND**  
from Providence, RI

**CENTER FOR EMPLOYMENT OPPORTUNITIES**  
from New York, NY

**INNER EXPLORER**  
from Franklin, MA

**THE LITERACY LAB'S LEADING MEN FELLOWSHIP**  
from Washington, DC

### BALTIMORE

**PARENTHILD+**  
from Mineola, NY

**POINT SOURCE YOUTH**  
from New York, NY

### BOSTON

**BECOMING A MAN**  
from Chicago, IL

**BLUEPRINT SCHOOLS NETWORK**  
from Newton, MA

**CAREMESSAGE**  
from San Francisco, CA

**CHILD FIRST**  
from Trumbull, CT

**COLLEGE ADVISING CORPS**  
from Chapel Hill, NC

**THE FOUNTAIN FUND**  
from Charlottesville, VA

**FRIENDS OF THE CHILDREN**  
from Portland, OR

**NEW TEACHER CENTER**  
from Santa Cruz, CA

**PEER HEALTH EXCHANGE**  
from Oakland, CA

**PER SCHOLAS**  
from New York, NY

**RAISING A READER**  
from Redwood City, CA

**SINGLE STOP USA**  
from New York, NY

**UPTOGETHER**  
from Oakland, CA

**WORKING ON WOMANHOOD**  
from Chicago, IL

**YV LIFESET**  
from Memphis, TN

### CHARLOTTE

**ALTERNATIVES TO VIOLENCE**  
from Chicago, IL

**CENTER FOR EMPLOYMENT OPPORTUNITIES**  
from New York, NY

**INNER EXPLORER**  
from Franklin, MA

**PARENTHILD+**  
from Mineola, NY

### CHICAGO

**COMPASS WORKING CAPITAL**  
from Boston, MA

### CINCINNATI

**CENTER FOR EMPLOYMENT OPPORTUNITIES**  
from New York, NY

**FATHERS' UPLIFT**  
from Boston, MA

**FIRST PLACE FOR YOUTH**  
from Oakland, CA

**HOMESTART'S RENEW COLLABORATIVE**  
from Boston, MA

**THE LITERACY LAB'S LEADING MEN FELLOWSHIP**  
from Washington, DC

**UPTOGETHER**  
from Oakland, CA

### DALLAS

LAUNCHING NOV 2025

### DENVER

**HOMESTART'S RENEW COLLABORATIVE**  
from Boston, MA

### DETROIT

**BOTTOM LINE**  
from Boston, MA

**CENTER FOR EMPLOYMENT OPPORTUNITIES**  
from New York, NY

**NEW TEACHER CENTER**  
from Santa Cruz, CA

**SPRINGBOARD COLLABORATIVE**  
from Philadelphia, PA

### GREATER NEWARK

**EMS CORPS**  
from Alameda, CA

**HOUSING CONNECTOR**  
from Seattle, WA

**READING PARTNERS**  
from Oakland, CA

### KANSAS CITY

**ALL OUR KIN**  
from New Haven, CT

**FOOD CONNECT**  
from Philadelphia, PA

**MRELIEF**  
from Chicago, IL

**BECOMING A MAN**  
from Chicago, IL

**WORKING ON WOMANHOOD**  
from Chicago, IL

### MIAMI

FIRST SELECTION 2026

### PHILADELPHIA

**CENTER FOR EMPLOYMENT OPPORTUNITIES**  
from New York, NY

**COMPASS WORKING CAPITAL**  
from Boston, MA

**THE FOUNTAIN FUND**  
from Charlottesville, VA

**HOPEWORKS**  
from Camden, NJ

**PARENTHILD+**  
from Mineola, NY

**SINGLE STOP USA**  
from New York, NY

**YEAR UP**  
from Boston, MA

### SAN FRANCISCO BAY AREA

**BLUEPRINT MATH FELLOWS**  
from Newton, MA

**EVERYONE ON**  
from Washington, DC

**FOOD CONNECT**  
from Philadelphia, PA

**GENESYS WORKS**  
from Houston, TX

**PARENTHILD+**  
from Mineola, NY

**SPRINGBOARD COLLABORATIVE**  
from Philadelphia, PA

**UASPIRE**  
from Boston, MA

### TWIN CITIES

**FOOD CONNECT**  
from Philadelphia, PA

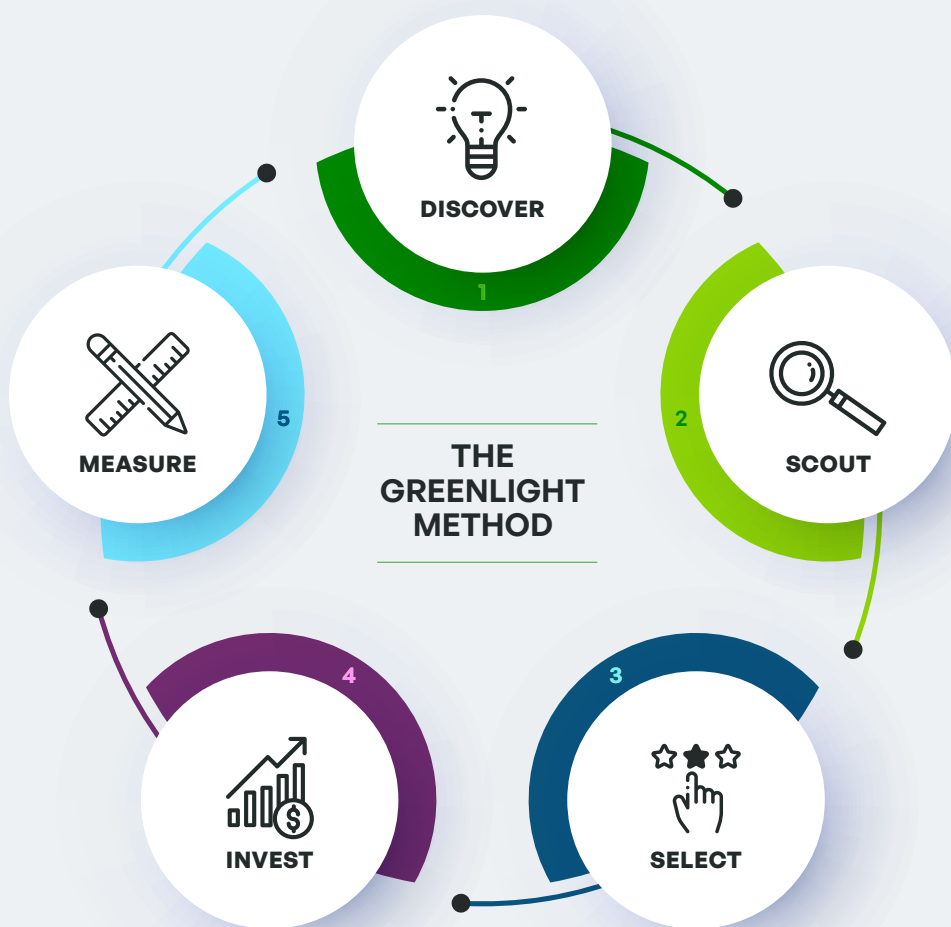
**INNER EXPLORER**  
from Franklin, MA

**IRTH**  
from New York, NY

**LET EVERYONE ADVANCE WITH DIGNITY (LEAD)**  
from Seattle, WA



The GreenLight Method is our community-focused approach to identify the needs that matter most to residents facing barriers to economic opportunity. We match those with social innovations that have track records of success elsewhere. In each of our sites, we engage deeply with the local community, partner with a diverse Selection Advisory Council (SAC) and listen directly to residents with experiences and community knowledge proximate to the priority needs we look to address.



## DISCOVER

Through conversations across multiple sectors, local data reports and listening to many voices, the local site team and the SAC examine focus areas driven by racial and economic disparities in the region and identify community needs not yet being fully addressed where an innovative program could make a significant difference.

## SCOUT

The team searches the country and deeply vets proven, effective programs best suited to tackle those needs locally.

## SELECT

In partnership with the SAC, an innovative program with significant, measurable results and the best local fit is selected.

## INVEST

GreenLight helps the selected organization reach and sustain impact locally with multi-year unrestricted funding, on-the-ground support and strategic partnership development.

## MEASURE

At the outset with each portfolio organization, GreenLight identifies and sets annual targets for the programmatic and financial indicators to be measured. Each year, portfolio organizations report on those measures, a sampling of which you will find in this report.



# Nationally

## by the numbers

To date, we have made 63 investments totaling \$42M, bringing evidence-based organizations to our 14 communities through our collaborative, annual process.

Each is delivering significant impact with the help of our on-the-ground strategic support, nearly **\$370M** of additional funding leveraged to date, a growing number of Selection Advisory Council and local board members who devote time, energy and expertise, and passionate local staff who are committed to supporting participants to reach their goals.



GreenLight Sites



Portfolio Organization Investments



Individuals and Families Reached This Year



Invested in GreenLight Portfolio Organizations to Date



Additional Non-GreenLight Funds Raised by Portfolio Organizations to Date



Selection Advisory Council Members Across Sites



Active Local Portfolio Organization Board Members



Staff Members Working for Portfolio



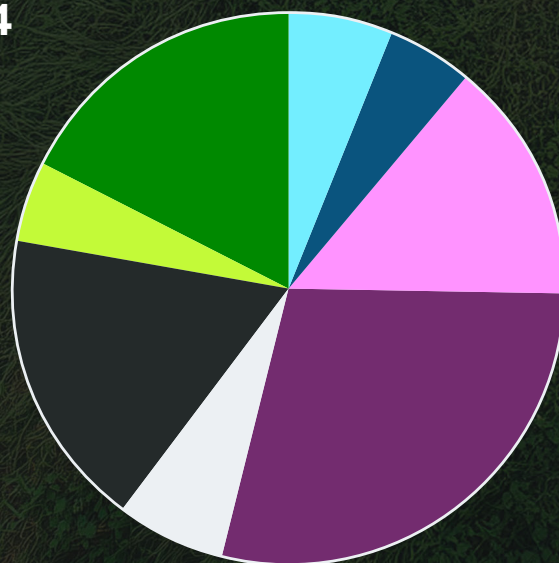
# Spotlight:

## spanning focus areas

GreenLight Fund does not start with an agenda. We **listen first** to understand and prioritize unmet needs and ensure local fit, resulting in a portfolio that covers a range of focus areas. What these investments have in common is they:

- fill a measurable and important gap identified by the local community
- are selected to sustainably address economic mobility, racial and other inequities.

### PORTFOLIO ORGANIZATION DISTRIBUTION:



### Focus Area Impact Examples

#### EDUCATION

Solutions range from addressing challenges in early literacy to high school. **ParentChild+**, in four GreenLight sites — Philadelphia, Charlotte, Baltimore and the Bay Area — works with families, caregivers, and communities to support early literacy and school readiness.

More than **88% of caregivers** improved their parenting knowledge and skills. At least **90% of children** demonstrated school readiness.

#### ECONOMIC EMPOWERMENT

Breaking down barriers to achieve financial independence, **The Fountain Fund**, in Boston and Philadelphia, provides low-interest loans and financial coaching exclusively to returning citizens helping them build credit and achieve their self-determined goals.

In Philadelphia last year, **91% of participants** reported they are better able to support and connect with their families.

In Boston **94% of participants** reported significant life improvements, with **86%** better able to support and connect with their families.

#### HEALTH AND WELLBEING

Health and wellbeing is a prerequisite to reaching goals including finding work, taking care of your family and building stability.

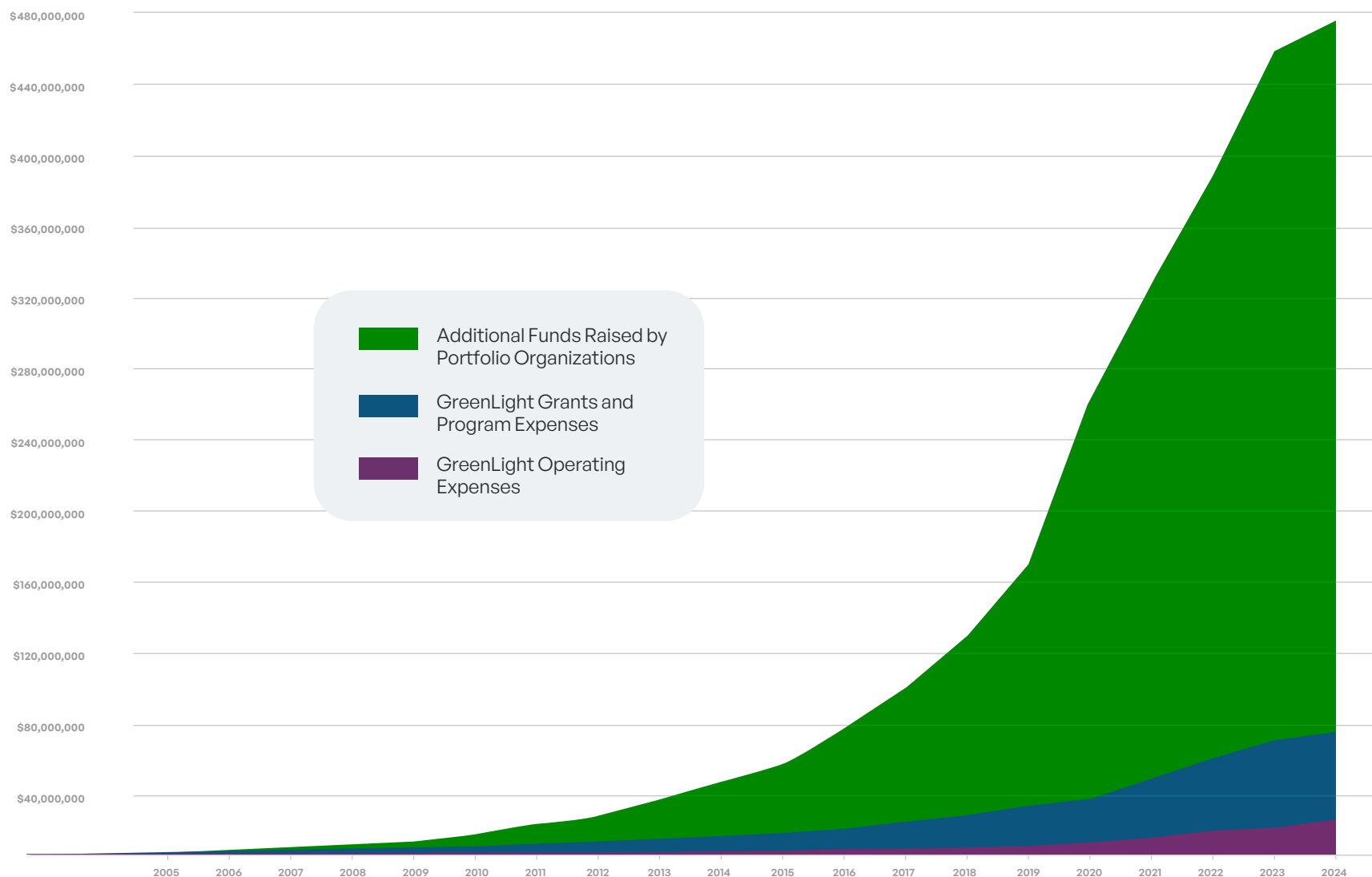
**mRelief** is a tech-based, dignified and comprehensive SNAP enrollment process for individuals and families to supplement food expenses.

In Kansas City last year, **\$3,828,474 in SNAP benefits** were unlocked for thousands of residents.



# Leverage **on investment**

GreenLight Fund's growth over the past 20 years has been exponential and this trajectory is expected to continue, as essentially every year in each site we invest in bringing a proven organization that the community tells us is needed. So far, GreenLight's investments of \$42M alongside our on-the-ground strategic support have leveraged nearly \$400M in follow-on funding from public, private and fee-for-service sources ensuring their continued impact and sustainability.



# Our investments

GreenLight Fund's investments match community-identified unmet needs, often stemming from long standing racial and other inequities, with innovative programs that have a track record of success. Our growing portfolio of organizations address a wide range of focus areas and are making measurable progress each year, all across the GreenLight network.





## philadelphia BY THE NUMBERS



**6,288**

Individuals and Families Reached

**\$5.4M**

Invested in Portfolio Organizations to Date

**\$51.8M**

Additional Leveraged Dollars

**31**

SAC Members

**56**

Staff Members Working for Portfolio

**7**

Portfolio Organizations

**47**

Active Local Board Members

**building bridges:**  
**> The Fountain Fund**

After incarceration, Tyrone faced a mandate to live in Philadelphia, after spending most of his life in Harrisburg. Tyrone knew that finding a job would allow him to pay off his debt, enroll in classes, and get established in a new city. He found a steady job and began paying expenses, yet, he needed to secure funds for an apartment. Through a conversation with CEO, Tyrone learned about the Fountain Fund and found the bridge he needed. Tyrone secured a loan for his apartment, and he now has a place to call home in a city that has accepted him.

## THE FOUNTAIN FUND

### LAUNCH 2022

The Fountain Fund provides low-interest loans, often used to reinstate a drivers license, secure employment or secure housing, and financial coaching exclusively to returning citizens (Client Partners), helping them build credit and achieve their self-determined goals. The Fountain Fund's ultimate goal is to help Client Partners gain access to capital that can enhance their opportunity for economic mobility.

### NEED IDENTIFIED

More than 4,000 returning citizens reenter Philadelphia on an annual basis and many have limited access to financial resources.

### KEY RESULT

**91%** of Client Partners reported they are better able **to support and connect with their families.**

### INDIVIDUALS REACHED IN 2024-25

93

## HOPEWORKS

### LAUNCH 2022

Hopeworks is a nonprofit social enterprise that provides young adults from under-resourced communities with professional training, paid internships and real-world business experience in technology fields. Once training is completed, participants have the opportunity to work in one of Hopeworks' social enterprises that can lead to high-wage, permanent opportunities for youth in a growing tech industry.

### NEED IDENTIFIED

Young adults from under-resourced communities lack access to devices, internet connectivity and equitable pathways to training and employment in tech-related fields.

### KEY RESULT

**81%** of participants completed training resulting in an **average annual wage of \$42,182.**

### INDIVIDUALS REACHED IN 2024-25

191



## COMPASS WORKING CAPITAL

### LAUNCH 2018

Compass Working Capital is putting the tools to build assets and financial capabilities into the hands of families with barriers to economic mobility. By providing individualized financial coaching, Compass supports families in using those tools to reach their financial goals as a pathway to greater economic opportunity.

### NEED IDENTIFIED

Limited ability for families in public housing to build assets while a federally funded program that captures increased rental payments as savings towards home ownership was drastically underutilized.

### KEY RESULT

**90%** of participants graduate with an average **escrow of \$8,750**.

### INDIVIDUALS REACHED IN 2024-25

1,570

## PARENTCHILD+

### LAUNCH 2016

ParentChild+ is an early literacy, parental engagement and school readiness model for one- to four-year-old children and their parents. The program works to strengthen parent-child interaction and build language and learning-rich homes that enhance children's literacy, cognitive and social-emotional skills, preparing children for success in pre-K and beyond.

### NEED IDENTIFIED

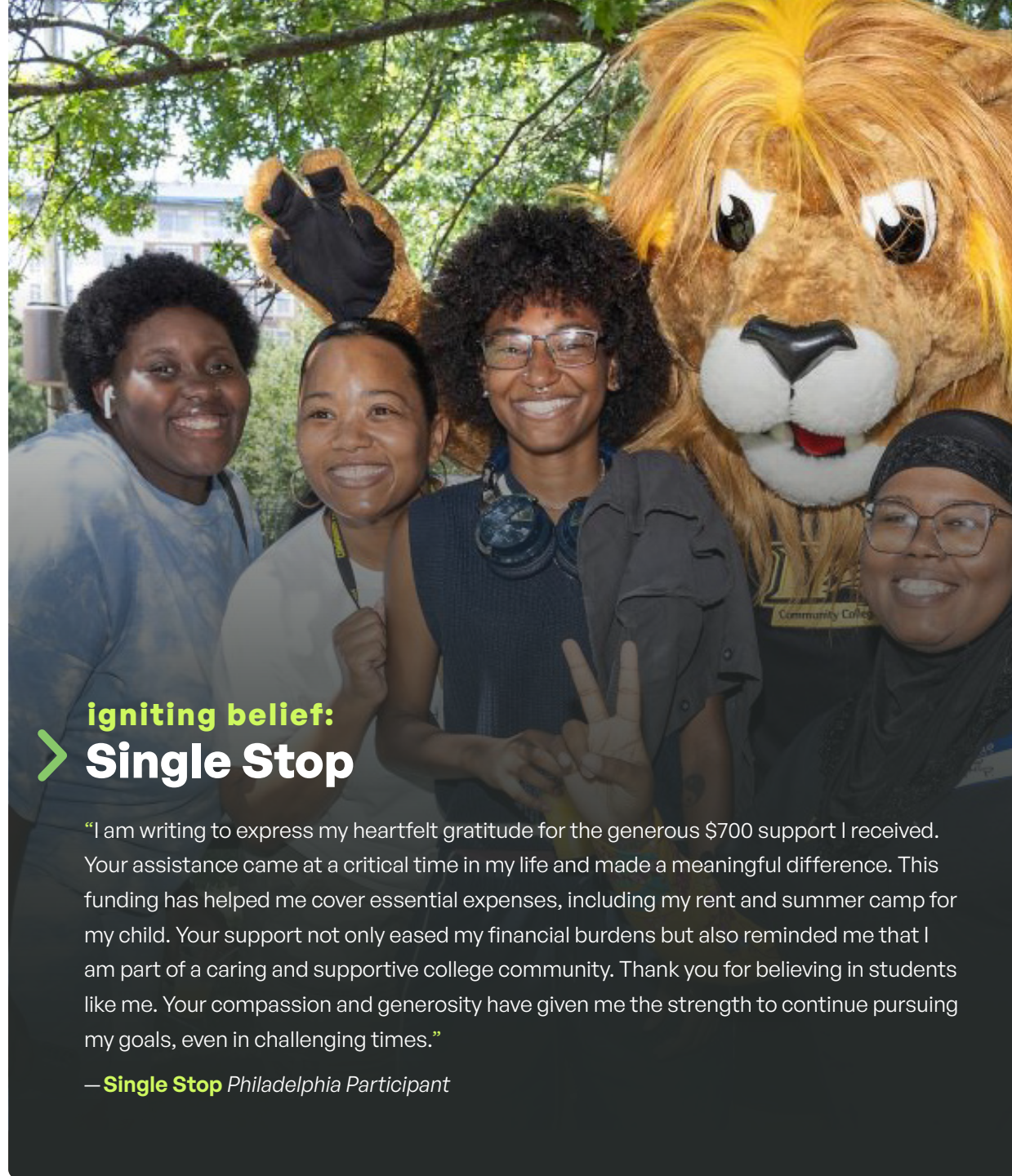
Only 33% of third graders in Philadelphia were reading at grade level.

### KEY RESULT

**88% of caregivers** exiting the program with **improved parenting skills and knowledge** as measured by accredited assessment tools.

### INDIVIDUALS REACHED IN 2024-25

168



## > igniting belief: Single Stop

"I am writing to express my heartfelt gratitude for the generous \$700 support I received. Your assistance came at a critical time in my life and made a meaningful difference. This funding has helped me cover essential expenses, including my rent and summer camp for my child. Your support not only eased my financial burdens but also reminded me that I am part of a caring and supportive college community. Thank you for believing in students like me. Your compassion and generosity have given me the strength to continue pursuing my goals, even in challenging times."

— **Single Stop** Philadelphia Participant



## CENTER FOR EMPLOYMENT OPPORTUNITIES

### LAUNCH 2015

Center for Employment Opportunities (CEO) provides effective, comprehensive employment services exclusively to people recently released from incarceration. The program incorporates life skills education, immediate paid transitional employment and full-time job placement and retention services required to successfully build career capital and financial stability.

### NEED IDENTIFIED

35% of Philadelphians released from state prison were rearrested within one year, particularly among young adults.

### KEY RESULT

**100** permanent job placements with an **average hourly wage of \$15.74**.

### INDIVIDUALS REACHED IN 2024-25

168

## SINGLE STOP

### LAUNCH 2013

Single Stop helps individuals persist through college and achieve financial self-sufficiency and economic mobility by providing access to benefits and services.

### NEED IDENTIFIED

Less than 25% of students from low-income households were completing an associate degree within six years.

### KEY RESULT

**\$950,313** drawn down by community college students in **cash/non-cash benefits** to support students' progress toward degree completion.

### INDIVIDUALS REACHED IN 2024-25

3,993

## YEAR UP UNITED

### LAUNCH 2013

Year Up's mission is to close the opportunity divide by ensuring young adults gain the skills, experiences and support that will empower them to reach their potential through careers and higher education.

### NEED IDENTIFIED

Many young adults in Philadelphia were disconnected from education and employment.

### KEY RESULT

**66%** of graduates are either **employed or in college full-time**.

### INDIVIDUALS REACHED IN 2024-25

105



## > discovering purpose: Year Up United

Paul Funches enrolled in Year Up United when financial barriers prevented him from attending college. There, he discovered both direction and purpose. Through the Business Pathway, he gained in-demand technical and professional skills that prepared him to succeed in the corporate world.

His commitment earned him a competitive internship with Merck, one of the world's largest bio-pharmaceutical companies. Paul's drive, adaptability, and eagerness to learn made an immediate impression.

Following a second internship opportunity, Merck hired him full time. Today, Paul serves as Senior Specialist, Marketing Execution and Communications, a testament to his growth, talent, and leadership.





GREENLIGHT FUND IMPACT REPORT ||| 2024-25

twenty years of community  
driven change. twenty year  
of community-driven change