



impact report.

JULY 1, 2024 - JUNE 30, 2025





Surpassing **1.3 Million Children and Families Reached** in our 20th Year, **nearly 100% growth** from last year!



John Simon
JOHN SIMON
Board Chair and
Co-founder



Ali Knight
ALI KNIGHT
Chief Executive Officer

We are proud to be celebrating our 20th anniversary and the 20th year we have reported on the results of our portfolio organization investments. This past year, we've reached more than 1.3 million individuals and families with measurable impact. Our work has helped unlock nearly \$400M of state, federal and other follow-on revenue to date, enabling GreenLight Fund's 63 investments to achieve greater scale and stronger impact. With GreenLight Dallas being launched as our 15th site in November, 2025, GreenLight has truly become a national innovation infrastructure for inclusive prosperity.

GreenLight's rapid, exponential growth is accelerating how innovative, evidence-based nonprofit programs get to where they are needed, breaking down barriers and opening opportunities for individuals and families across the country.

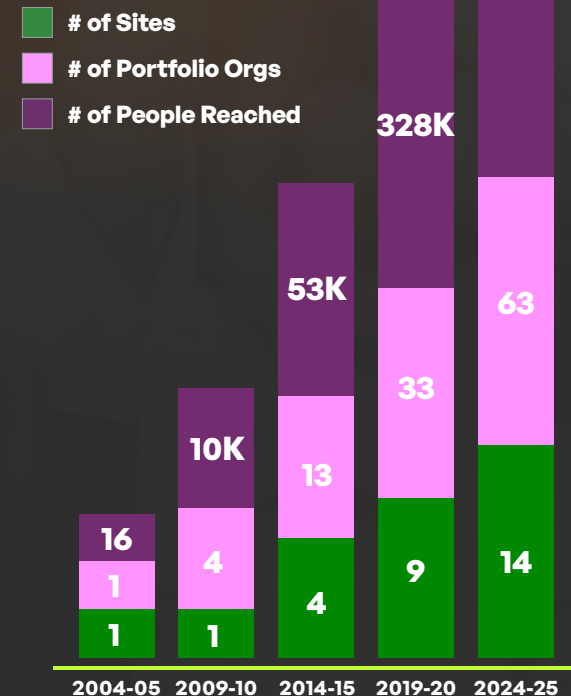
Our portfolio organizations, which are all profiled in this report, address a wide range of issues as we respond to a broad set of community-identified unmet needs. Some solutions go deep, focused on each individual overcoming obstacles and reaching their goals, supporting areas like workforce development, education or foster youth. Others have great reach addressing critical building blocks towards prosperity like food security and health and wellness. We recognize that both are needed by each community and one size does not fit all.

The common thread across our sites is shared learning – from novel approaches to community engagement, identification of innovative solutions, strategies for helping new organizations reach impact faster, and more – which strengthens GreenLight's national network, leading to greater impact in each of our cities.

We look forward to the next 20 years – driving deeper impact, broadening our footprint with expansion to new sites, helping proven organizations scale faster, further learning that makes each site and the sector stronger, and growing national impact.

Thank you for your partnership in community-driven change.

SCALING CHANGE: Two Decades of Expansion and Reach



Our national network

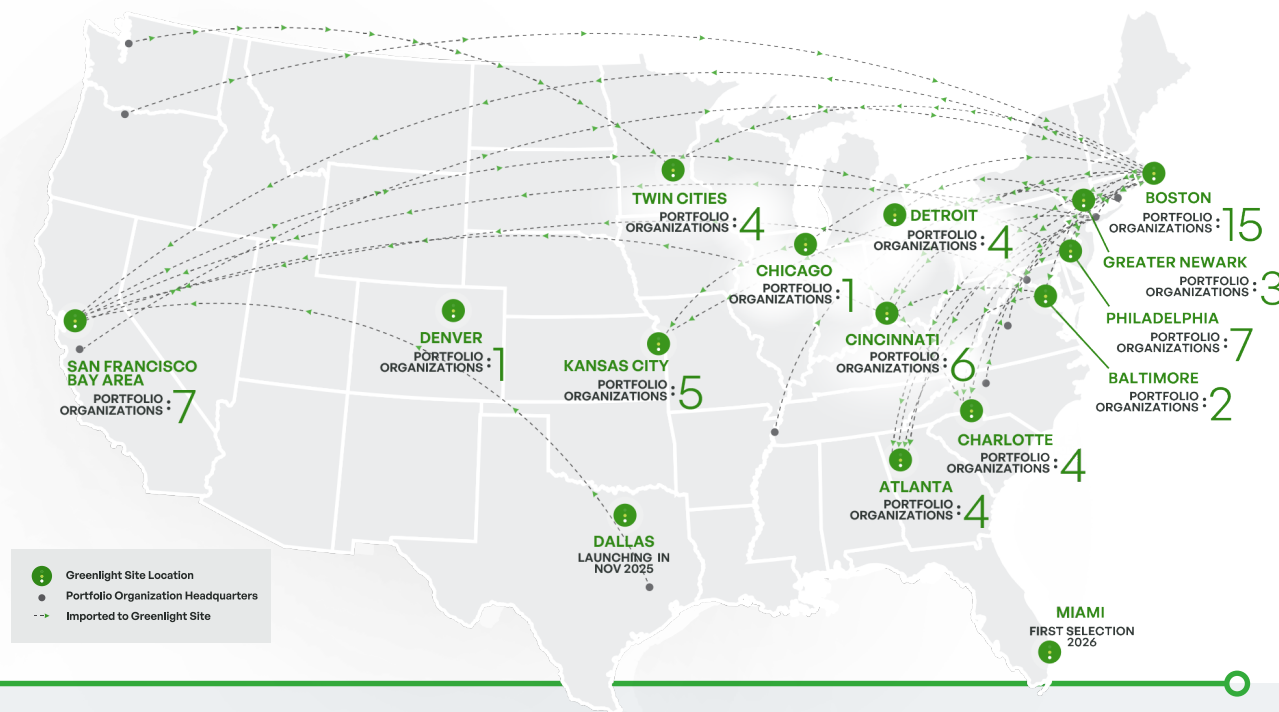
GREENLIGHT FUND IMPACT REPORT

Reporting Period July 2024 – June 2025

Connecting Communities to Proven Programs

Programs addressing social challenges in innovative and effective ways exist, but they may not be found close to home.

As a “pull network,” always driven and pulled by local need and local-led-decision-making, GreenLight searches the country for proven programs to address local unmet needs and invests in their expansion in partnership with our communities.



ATLANTA

CAPITAL GOOD FUND
from Providence, RI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

BALTIMORE

PARENTHILD+
from Mineola, NY

POINT SOURCE YOUTH
from New York, NY

BOSTON

BECOMING A MAN
from Chicago, IL

BLUEPRINT SCHOOLS NETWORK
from Newton, MA

CAREMESSAGE
from San Francisco, CA

CHILD FIRST
from Trumbull, CT

COLLEGE ADVISING CORPS
from Chapel Hill, NC

THE FOUNTAIN FUND
from Charlottesville, VA

FRIENDS OF THE CHILDREN
from Portland, OR

NEW TEACHER CENTER
from Santa Cruz, CA

PEER HEALTH EXCHANGE
from Oakland, CA

PER SCHOLAS
from New York, NY

RAISING A READER
from Redwood City, CA

SINGLE STOP USA
from New York, NY

UPTOGETHER
from Oakland, CA

WORKING ON WOMANHOOD
from Chicago, IL

YV LIFESET
from Memphis, TN

CHARLOTTE

ALTERNATIVES TO VIOLENCE
from Chicago, IL

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

PARENTHILD+
from Mineola, NY

CHICAGO

COMPASS WORKING CAPITAL
from Boston, MA

CINCINNATI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

FATHERS' UPLIFT
from Boston, MA

FIRST PLACE FOR YOUTH
from Oakland, CA

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

UPTOGETHER
from Oakland, CA

DALLAS

LAUNCHING NOV 2025

DENVER

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

DETROIT

BOTTOM LINE
from Boston, MA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

NEW TEACHER CENTER
from Santa Cruz, CA

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

GREATER NEWARK

EMS CORPS
from Alameda, CA

HOUSING CONNECTOR
from Seattle, WA

READING PARTNERS
from Oakland, CA

KANSAS CITY

ALL OUR KIN
from New Haven, CT

FOOD CONNECT
from Philadelphia, PA

MRELIEF
from Chicago, IL

BECOMING A MAN
from Chicago, IL

WORKING ON WOMANHOOD
from Chicago, IL

MIAMI

FIRST SELECTION 2026

PHILADELPHIA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

COMPASS WORKING CAPITAL
from Boston, MA

THE FOUNTAIN FUND
from Charlottesville, VA

HOPEWORKS
from Camden, NJ

PARENTHILD+
from Mineola, NY

SINGLE STOP USA
from New York, NY

YEAR UP
from Boston, MA

SAN FRANCISCO BAY AREA

BLUEPRINT MATH FELLOWS
from Newton, MA

EVERYONE ON
from Washington, DC

FOOD CONNECT
from Philadelphia, PA

GENESYS WORKS
from Houston, TX

PARENTHILD+
from Mineola, NY

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

UASPIRE
from Boston, MA

TWIN CITIES

FOOD CONNECT
from Philadelphia, PA

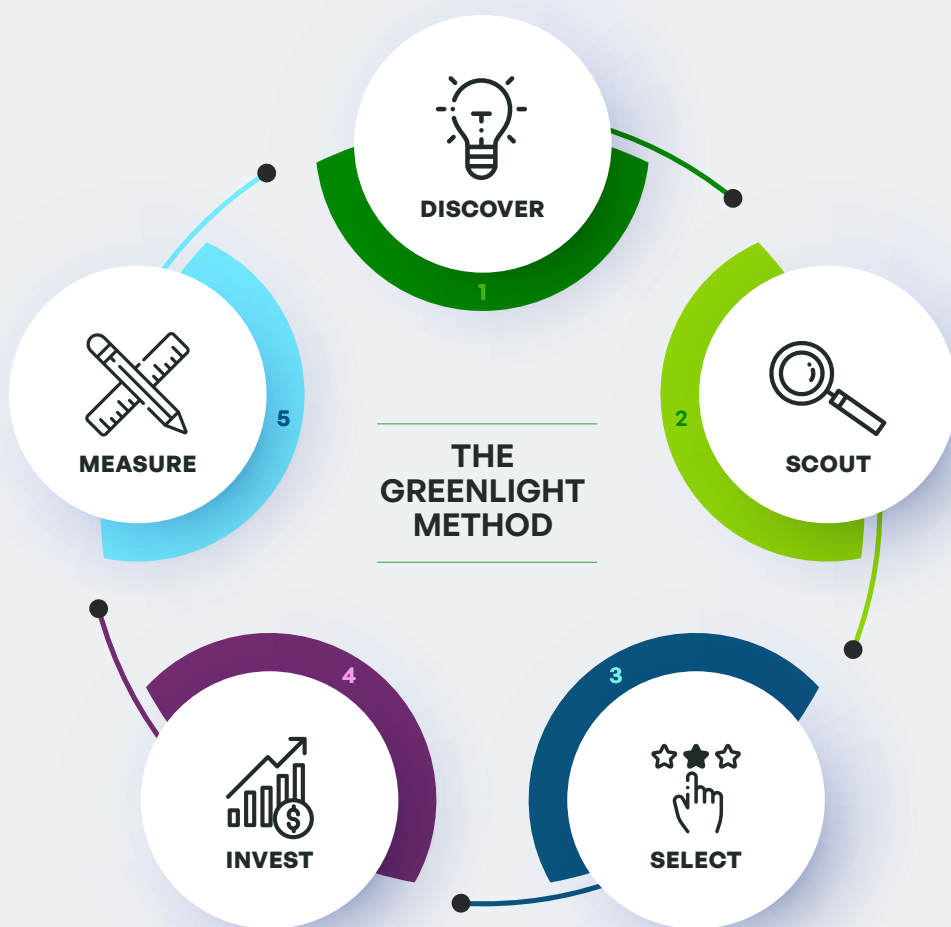
INNER EXPLORER
from Franklin, MA

IRTH
from New York, NY

LET EVERYONE ADVANCE WITH DIGNITY (LEAD)
from Seattle, WA



The GreenLight Method is our community-focused approach to identify the needs that matter most to residents facing barriers to economic opportunity. We match those with social innovations that have track records of success elsewhere. In each of our sites, we engage deeply with the local community, partner with a diverse Selection Advisory Council (SAC) and listen directly to residents with experiences and community knowledge proximate to the priority needs we look to address.



DISCOVER

Through conversations across multiple sectors, local data reports and listening to many voices, the local site team and the SAC examine focus areas driven by racial and economic disparities in the region and identify community needs not yet being fully addressed where an innovative program could make a significant difference.

SCOUT

The team searches the country and deeply vets proven, effective programs best suited to tackle those needs locally.

SELECT

In partnership with the SAC, an innovative program with significant, measurable results and the best local fit is selected.

INVEST

GreenLight helps the selected organization reach and sustain impact locally with multi-year unrestricted funding, on-the-ground support and strategic partnership development.

MEASURE

At the outset with each portfolio organization, GreenLight identifies and sets annual targets for the programmatic and financial indicators to be measured. Each year, portfolio organizations report on those measures, a sampling of which you will find in this report.

Nationally

by the numbers

To date, we have made 63 investments totaling \$42M, bringing evidence-based organizations to our 14 communities through our collaborative, annual process.

Each is delivering significant impact with the help of our on-the-ground strategic support, nearly **\$370M** of additional funding leveraged to date, a growing number of Selection Advisory Council and local board members who devote time, energy and expertise, and passionate local staff who are committed to supporting participants to reach their goals.



GreenLight Sites



Portfolio Organization Investments



Individuals and Families Reached This Year



Invested in GreenLight Portfolio Organizations to Date



Additional Non-GreenLight Funds Raised by Portfolio Organizations to Date



Selection Advisory Council Members Across Sites



Active Local Portfolio Organization Board Members



Staff Members Working for Portfolio

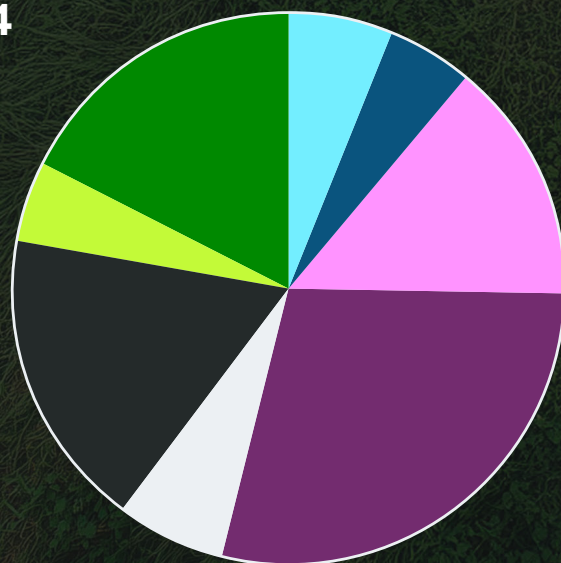
Spotlight:

spanning focus areas

GreenLight Fund does not start with an agenda. We **listen first** to understand and prioritize unmet needs and ensure local fit, resulting in a portfolio that covers a range of focus areas. What these investments have in common is they:

- fill a measurable and important gap identified by the local community
- are selected to sustainably address economic mobility, racial and other inequities.

PORTFOLIO ORGANIZATION DISTRIBUTION:



Focus Area Impact Examples

EDUCATION

Solutions range from addressing challenges in early literacy to high school. **ParentChild+**, in four GreenLight sites — Philadelphia, Charlotte, Baltimore and the Bay Area — works with families, caregivers, and communities to support early literacy and school readiness.

More than **88% of caregivers** improved their parenting knowledge and skills. At least **90% of children** demonstrated school readiness.

ECONOMIC EMPOWERMENT

Breaking down barriers to achieve financial independence, **The Fountain Fund**, in Boston and Philadelphia, provides low-interest loans and financial coaching exclusively to returning citizens helping them build credit and achieve their self-determined goals.

In Philadelphia last year, **91% of participants** reported they are better able to support and connect with their families.

In Boston **94% of participants** reported significant life improvements, with **86%** better able to support and connect with their families.

HEALTH AND WELLBEING

Health and wellbeing is a prerequisite to reaching goals including finding work, taking care of your family and building stability.

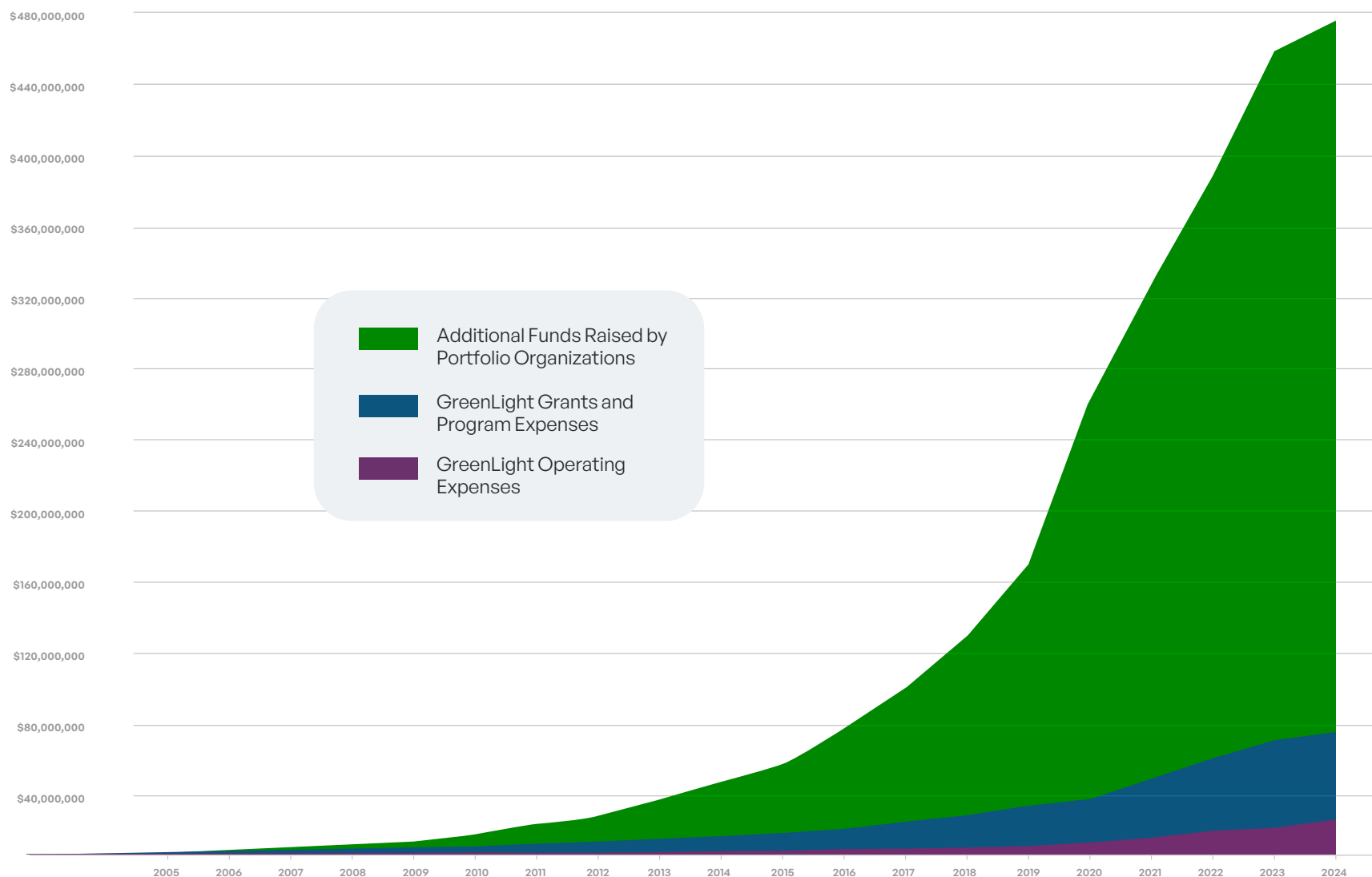
mRelief is a tech-based, dignified and comprehensive SNAP enrollment process for individuals and families to supplement food expenses.

In Kansas City last year, **\$3,828,474 in SNAP benefits** were unlocked for thousands of residents.



Leverage **on investment**

GreenLight Fund's growth over the past 20 years has been exponential and this trajectory is expected to continue, as essentially every year in each site we invest in bringing a proven organization that the community tells us is needed. So far, GreenLight's investments of \$42M alongside our on-the-ground strategic support have leveraged nearly \$400M in follow-on funding from public, private and fee-for-service sources ensuring their continued impact and sustainability.



Our investments

GreenLight Fund's investments match community-identified unmet needs, often stemming from long standing racial and other inequities, with innovative programs that have a track record of success. Our growing portfolio of organizations address a wide range of focus areas and are making measurable progress each year, all across the GreenLight network.



bay area
BY THE NUMBERS



833,960

Individuals and
Families Reached

\$5.7M

Invested in Portfolio
Organizations to Date

\$78.2M

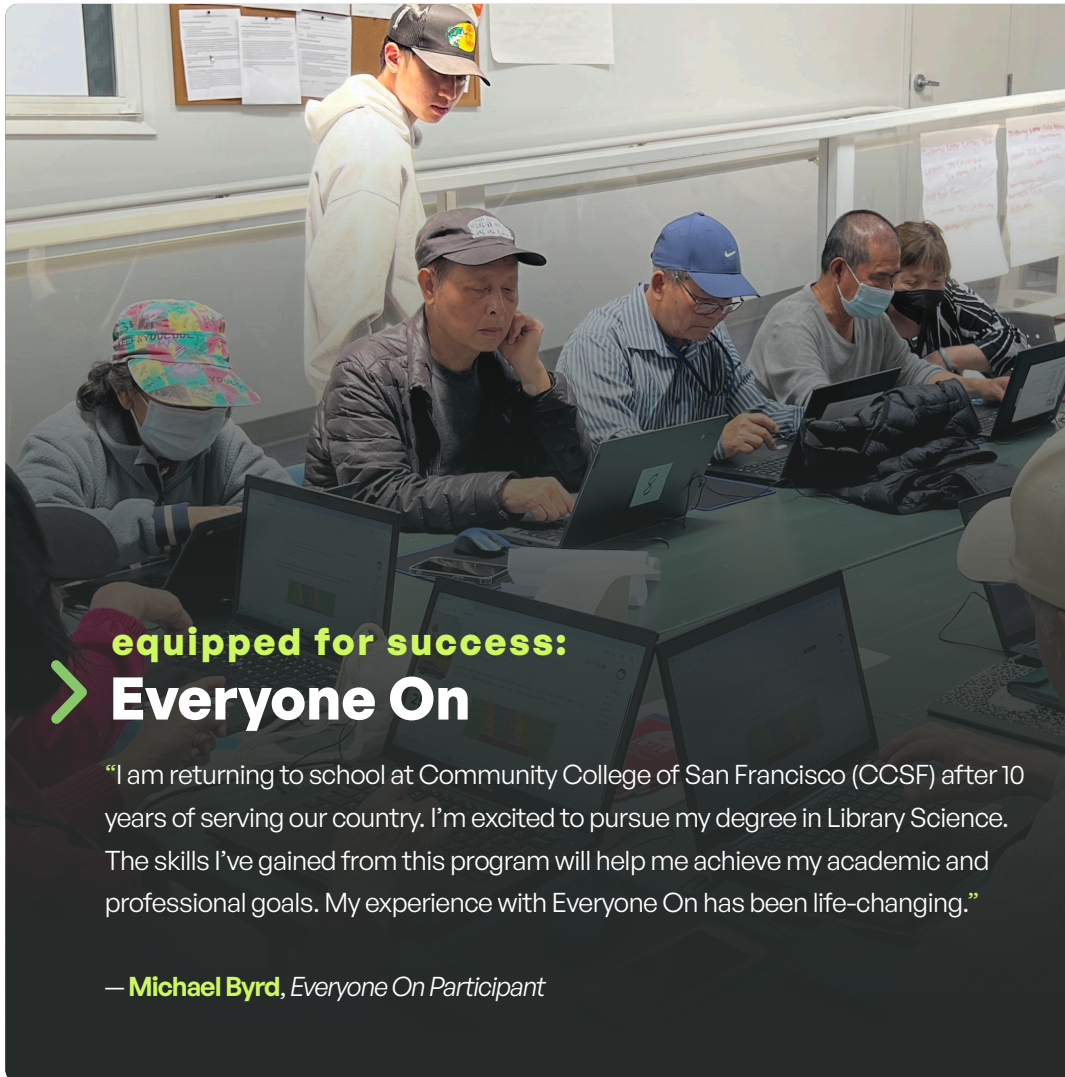
Additional
Leveraged Dollars

70

Staff Members
Working for Portfolio

7

Portfolio
Organizations



equipped for success:

> Everyone On

“I am returning to school at Community College of San Francisco (CCSF) after 10 years of serving our country. I’m excited to pursue my degree in Library Science. The skills I’ve gained from this program will help me achieve my academic and professional goals. My experience with Everyone On has been life-changing.”

— **Michael Byrd**, *Everyone On Participant*

EVERYONE ON

LAUNCH 2020

Everyone On creates social and economic opportunity by partnering with communities and organizations to connect families to affordable internet service, provide devices, and deliver digital skills training and digital inclusion support.

NEED IDENTIFIED

Insufficient access to internet, devices and digital literacy training to support opportunities for children, youth and adults.

KEY RESULT

91% of participants report **basic understanding** of and comfort with **utilizing technology** after completing digital skills training.

INDIVIDUALS REACHED IN 2024-25

620

FOOD CONNECT

LAUNCH 2020

Food Connect complements the existing food insecurity ecosystem by bridging the gap between food scarcity and abundance with new technologies through training volunteers, managing logistics and executing meal delivery to get food to families in need of dependable and nutritious meals.

NEED IDENTIFIED

Growing demand for accessible, reliable and nutritional food assistance.

KEY RESULT

1,132,725 meals distributed throughout the Bay Area with a **99.8% delivery success rate**.

INDIVIDUALS REACHED IN 2024-25

824,428

PARENTHILD+

LAUNCH 2018

ParentChild+ is an early literacy, parental engagement and school readiness model for one- to four-year-old children and their parents. The program works to strengthen parent-child interaction and build language and learning-rich homes that enhance children's literacy, cognitive and social-emotional skills, preparing children for success in pre-K and beyond.

NEED IDENTIFIED

Gap in services supporting social-emotional learning for one- to four-year-old.

KEY RESULT

100% of program graduates met or exceeded **age-appropriate expectations** for social-emotional development.

FAMILIES REACHED IN 2024-25

634

BLUEPRINT MATH FELLOWS

LAUNCH 2016

Blueprint Math Fellows partners with schools to offer high quality tutorial instruction for struggling math students. Using daily student assessments, Fellows target gaps in a student's foundational knowledge and understanding of mathematics, supporting students to dramatically improve their math proficiency. Many Fellows go on to become math teachers, creating a key teacher pipeline for school districts.

NEED IDENTIFIED

Low math proficiency rates for middle school students.

KEY RESULT

Each month of participation, a student's **math proficiency grew** by an average of **1.6 months**.

INDIVIDUALS REACHED IN 2024-25

720



> excited to read: Springboard Collaborative

A father shared how defeated he and his daughter once felt about reading, as she described herself as “just dumb or stupid” for struggling. Without the tools to support her, he felt powerless. After attending Springboard workshops, he developed the confidence and strategies he needed to help her grow. He's seen a clear change in her self-esteem and proudly shared, ***“She's made awesome progress... she isn't afraid to rise to the occasion when she comes across harder words because she knows she can tackle them,”*** showing how Springboard empowers families to grow and learn together.

SPRINGBOARD COLLABORATIVE

LAUNCH 2015

Springboard Collaborative promotes third-grade literacy by coaching teachers, training family members and incentivizing learning for early elementary school students. They bring learning directly into homes via virtual and in-person partnerships among students, adults in the family and school teachers.

NEED IDENTIFIED

Summer learning loss for elementary school students.

KEY RESULT

87% of students **increased their reading proficiency**, and **81%** surpassed their **growth goals**.

INDIVIDUALS REACHED IN 2024-25

5,151

UASPIRE

LAUNCH 2013

uAspire provides a vital combination of information and guidance to ensure young people have the financial information and resources necessary to find an affordable path to and through a postsecondary education. Virtual advising is a key component of their model.

NEED IDENTIFIED

Limited technical capacity to advise students on college financial aid.

KEY RESULT

78% of uAspire students **enrolled in college**, with **338** Bay Area high school seniors becoming **FAFSA/Dream Act certified**.

INDIVIDUALS REACHED IN 2024-25

2,220

GENESYS WORKS BAY AREA

LAUNCH 2013

Genesys Works enables motivated high school students to work in meaningful internships at major corporations during their senior year of high school. After an intensive training program, students work with partner companies, gaining relevant skills and experiences leading to success as professionals in the corporate world.

NEED IDENTIFIED

Workforce development programs for aspiring first generation college students.

KEY RESULT

100% of Young Professionals enrolled in **post-secondary education**.

INDIVIDUALS REACHED IN 2024-25

187



> creating pathways: Genesys Works

Gavin and Aron, seniors at Oakland Tech and first-generation college-bound students, joined Genesys Works to gain real-world skills and work toward careers in tech. Interning at Accenture, they supported IT operations while developing confidence, professionalism, and lasting friendship. This fall, they'll take the next step together as roommates at Cal Poly San Luis Obispo, both pursuing technology degrees and building on the foundation Genesys Works helped them create.



GREENLIGHT FUND IMPACT REPORT ||| 2024-25

twenty years of community
driven change. twenty year
of community-driven change