



impact report.

JULY 1, 2024 - JUNE 30, 2025





Surpassing **1.3 Million Children and Families Reached** in our 20th Year, **nearly 100% growth** from last year!



John Simon
JOHN SIMON

Board Chair and
Co-founder



Ali Knight
ALI KNIGHT
Chief Executive Officer

We are proud to be celebrating our 20th anniversary and the 20th year we have reported on the results of our portfolio organization investments. This past year, we've reached more than 1.3 million individuals and families with measurable impact. Our work has helped unlock nearly \$400M of state, federal and other follow-on revenue to date, enabling GreenLight Fund's 63 investments to achieve greater scale and stronger impact. With GreenLight Dallas being launched as our 15th site in November, 2025, GreenLight has truly become a national innovation infrastructure for inclusive prosperity.

GreenLight's rapid, exponential growth is accelerating how innovative, evidence-based nonprofit programs get to where they are needed, breaking down barriers and opening opportunities for individuals and families across the country.

Our portfolio organizations, which are all profiled in this report, address a wide range of issues as we respond to a broad set of community-identified unmet needs. Some solutions go deep, focused on each individual overcoming obstacles and reaching their goals, supporting areas like workforce development, education or foster youth. Others have great reach addressing critical building blocks towards prosperity like food security and health and wellness. We recognize that both are needed by each community and one size does not fit all.

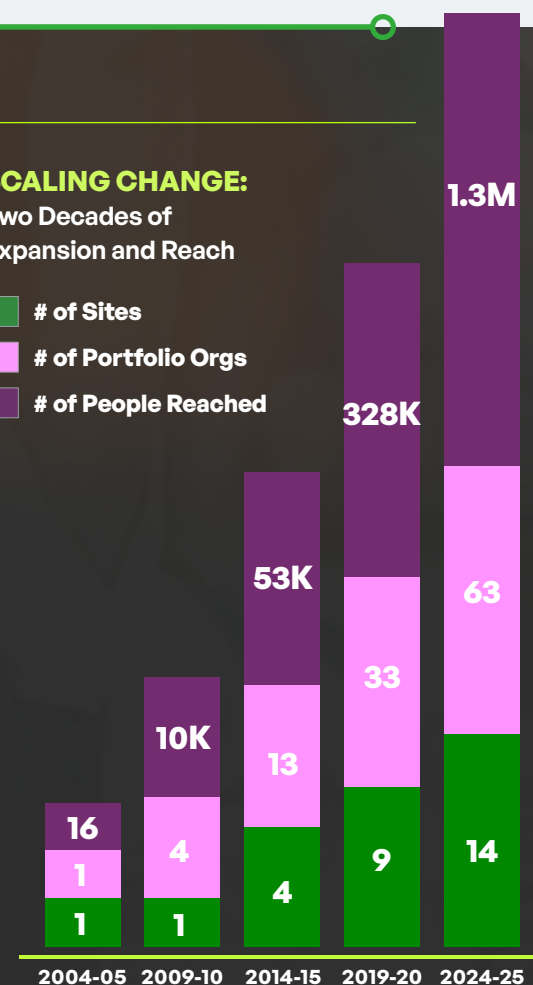
The common thread across our sites is shared learning – from novel approaches to community engagement, identification of innovative solutions, strategies for helping new organizations reach impact faster, and more – which strengthens GreenLight's national network, leading to greater impact in each of our cities.

We look forward to the next 20 years – driving deeper impact, broadening our footprint with expansion to new sites, helping proven organizations scale faster, further learning that makes each site and the sector stronger, and growing national impact.

Thank you for your partnership in community-driven change.

SCALING CHANGE: Two Decades of Expansion and Reach

- # of Sites
- # of Portfolio Orgs
- # of People Reached



Our national network

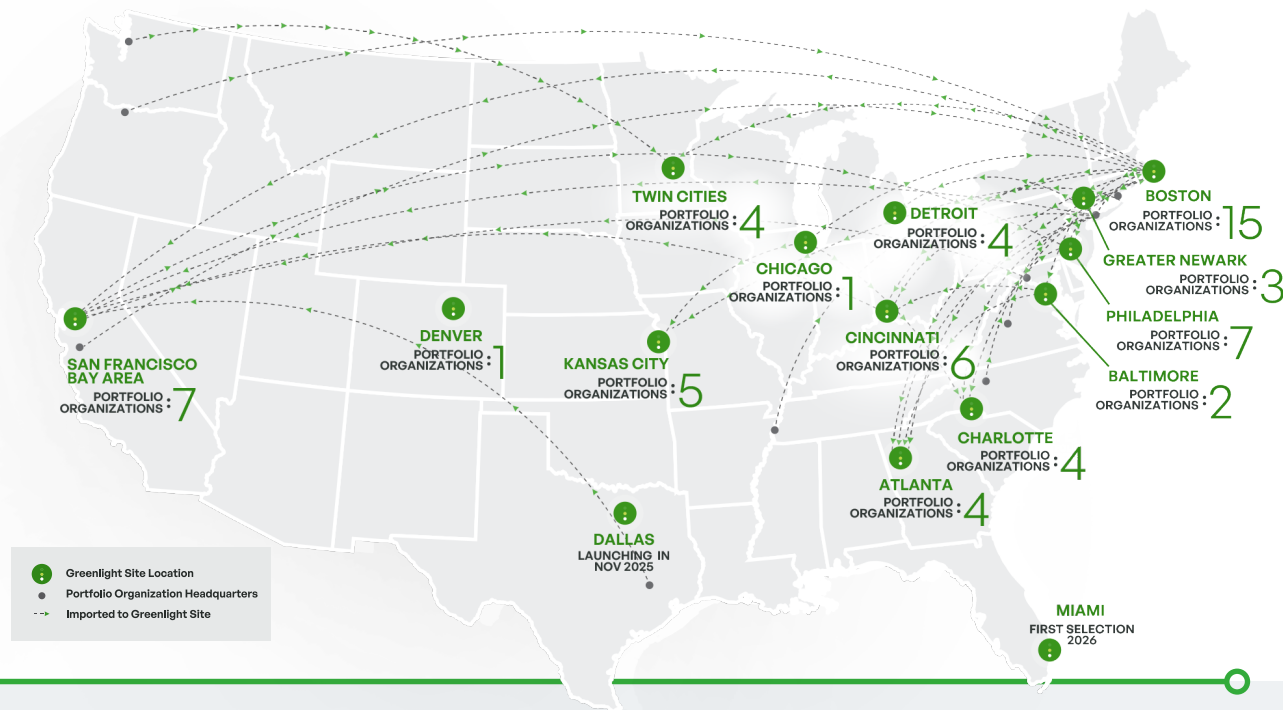
GREENLIGHT FUND IMPACT REPORT

Reporting Period July 2024 – June 2025

Connecting Communities to Proven Programs

Programs addressing social challenges in innovative and effective ways exist, but they may not be found close to home.

As a “pull network,” always driven and pulled by local need and local-led-decision-making, GreenLight searches the country for proven programs to address local unmet needs and invests in their expansion in partnership with our communities.



ATLANTA

CAPITAL GOOD FUND
from Providence, RI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

BALTIMORE

PARENTHILD+
from Mineola, NY

POINT SOURCE YOUTH
from New York, NY

BOSTON

BECOMING A MAN
from Chicago, IL

BLUEPRINT SCHOOLS NETWORK
from Newton, MA

CAREMESSAGE
from San Francisco, CA

CHILD FIRST
from Trumbull, CT

COLLEGE ADVISING CORPS
from Chapel Hill, NC

THE FOUNTAIN FUND
from Charlottesville, VA

FRIENDS OF THE CHILDREN
from Portland, OR

NEW TEACHER CENTER
from Santa Cruz, CA

PEER HEALTH EXCHANGE
from Oakland, CA

PER SCHOLAS
from New York, NY

RAISING A READER
from Redwood City, CA

SINGLE STOP USA
from New York, NY

UPTOGETHER
from Oakland, CA

WORKING ON WOMANHOOD
from Chicago, IL

YV LIFESET
from Memphis, TN

CHARLOTTE

ALTERNATIVES TO VIOLENCE
from Chicago, IL

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

PARENTHILD+
from Mineola, NY

CHICAGO

COMPASS WORKING CAPITAL
from Boston, MA

CINCINNATI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

FATHERS' UPLIFT
from Boston, MA

FIRST PLACE FOR YOUTH
from Oakland, CA

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

UPTOGETHER
from Oakland, CA

DALLAS

LAUNCHING NOV 2025

DENVER

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

DETROIT

BOTTOM LINE
from Boston, MA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

NEW TEACHER CENTER
from Santa Cruz, CA

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

GREATER NEWARK

EMS CORPS
from Alameda, CA

HOUSING CONNECTOR
from Seattle, WA

READING PARTNERS
from Oakland, CA

KANSAS CITY

ALL OUR KIN
from New Haven, CT

FOOD CONNECT
from Philadelphia, PA

MRELIEF
from Chicago, IL

BECOMING A MAN
from Chicago, IL

WORKING ON WOMANHOOD
from Chicago, IL

MIAMI

FIRST SELECTION 2026

PHILADELPHIA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

COMPASS WORKING CAPITAL
from Boston, MA

THE FOUNTAIN FUND
from Charlottesville, VA

HOPEWORKS
from Camden, NJ

PARENTHILD+
from Mineola, NY

SINGLE STOP USA
from New York, NY

YEAR UP
from Boston, MA

SAN FRANCISCO BAY AREA

BLUEPRINT MATH FELLOWS
from Newton, MA

EVERYONE ON
from Washington, DC

FOOD CONNECT
from Philadelphia, PA

GENESYS WORKS
from Houston, TX

PARENTHILD+
from Mineola, NY

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

UASPIRE
from Boston, MA

TWIN CITIES

FOOD CONNECT
from Philadelphia, PA

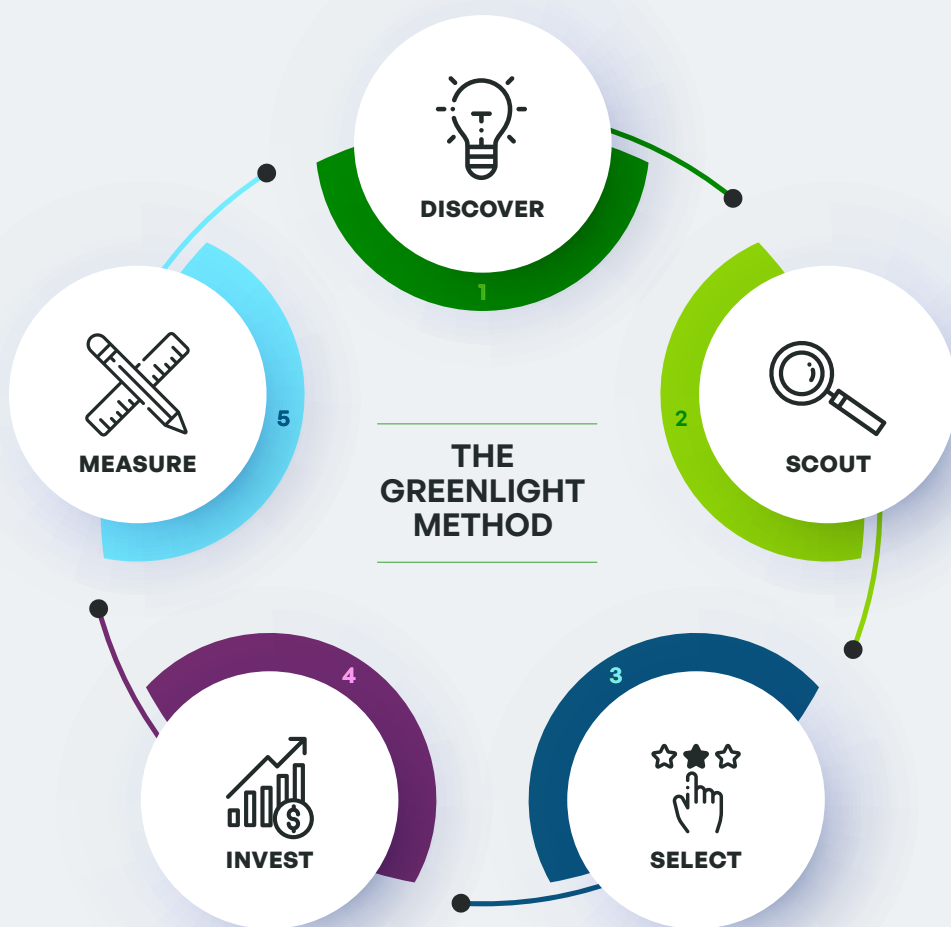
INNER EXPLORER
from Franklin, MA

IRTH
from New York, NY

LET EVERYONE ADVANCE WITH DIGNITY (LEAD)
from Seattle, WA



The GreenLight Method is our community-focused approach to identify the needs that matter most to residents facing barriers to economic opportunity. We match those with social innovations that have track records of success elsewhere. In each of our sites, we engage deeply with the local community, partner with a diverse Selection Advisory Council (SAC) and listen directly to residents with experiences and community knowledge proximate to the priority needs we look to address.



DISCOVER

Through conversations across multiple sectors, local data reports and listening to many voices, the local site team and the SAC examine focus areas driven by racial and economic disparities in the region and identify community needs not yet being fully addressed where an innovative program could make a significant difference.

SCOUT

The team searches the country and deeply vets proven, effective programs best suited to tackle those needs locally.

SELECT

In partnership with the SAC, an innovative program with significant, measurable results and the best local fit is selected.

INVEST

GreenLight helps the selected organization reach and sustain impact locally with multi-year unrestricted funding, on-the-ground support and strategic partnership development.

MEASURE

At the outset with each portfolio organization, GreenLight identifies and sets annual targets for the programmatic and financial indicators to be measured. Each year, portfolio organizations report on those measures, a sampling of which you will find in this report.

Nationally

by the numbers

To date, we have made 63 investments totaling \$42M, bringing evidence-based organizations to our 14 communities through our collaborative, annual process.

Each is delivering significant impact with the help of our on-the-ground strategic support, nearly **\$370M** of additional funding leveraged to date, a growing number of Selection Advisory Council and local board members who devote time, energy and expertise, and passionate local staff who are committed to supporting participants to reach their goals.



GreenLight Sites



Portfolio Organization Investments



Individuals and Families Reached This Year



Invested in GreenLight Portfolio Organizations to Date



Additional Non-GreenLight Funds Raised by Portfolio Organizations to Date



Selection Advisory Council Members Across Sites



Active Local Portfolio Organization Board Members



Staff Members Working for Portfolio

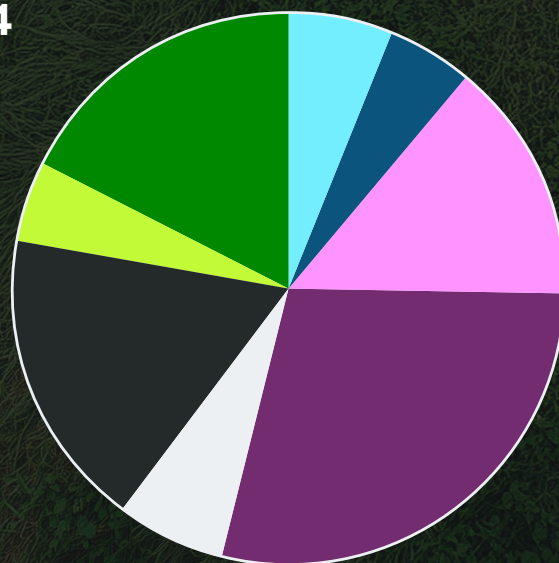
Spotlight:

spanning focus areas

GreenLight Fund does not start with an agenda. We **listen first** to understand and prioritize unmet needs and ensure local fit, resulting in a portfolio that covers a range of focus areas. What these investments have in common is they:

- fill a measurable and important gap identified by the local community
- are selected to sustainably address economic mobility, racial and other inequities.

PORTFOLIO ORGANIZATION DISTRIBUTION:



Focus Area Impact Examples

EDUCATION

Solutions range from addressing challenges in early literacy to high school. **ParentChild+**, in four GreenLight sites — Philadelphia, Charlotte, Baltimore and the Bay Area — works with families, caregivers, and communities to support early literacy and school readiness.

More than **88% of caregivers** improved their parenting knowledge and skills. At least **90% of children** demonstrated school readiness.

ECONOMIC EMPOWERMENT

Breaking down barriers to achieve financial independence, **The Fountain Fund**, in Boston and Philadelphia, provides low-interest loans and financial coaching exclusively to returning citizens helping them build credit and achieve their self-determined goals.

In Philadelphia last year, **91% of participants** reported they are better able to support and connect with their families.

In Boston **94% of participants** reported significant life improvements, with **86%** better able to support and connect with their families.

HEALTH AND WELLBEING

Health and wellbeing is a prerequisite to reaching goals including finding work, taking care of your family and building stability.

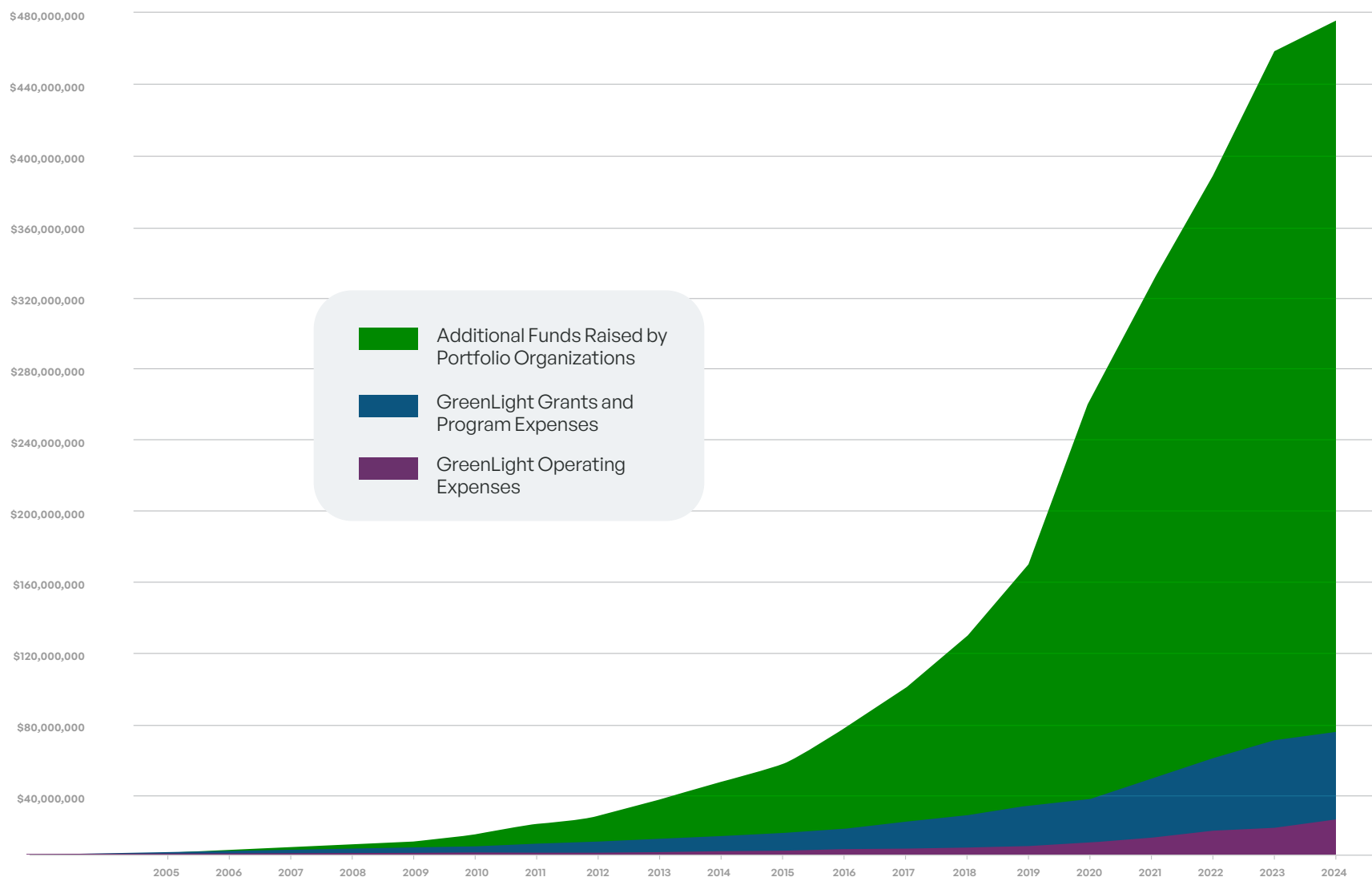
mRelief is a tech-based, dignified and comprehensive SNAP enrollment process for individuals and families to supplement food expenses.

In Kansas City last year, **\$3,828,474 in SNAP benefits** were unlocked for thousands of residents.



Leverage **on investment**

GreenLight Fund's growth over the past 20 years has been exponential and this trajectory is expected to continue, as essentially every year in each site we invest in bringing a proven organization that the community tells us is needed. So far, GreenLight's investments of \$42M alongside our on-the-ground strategic support have leveraged nearly \$400M in follow-on funding from public, private and fee-for-service sources ensuring their continued impact and sustainability.



Our investments

GreenLight Fund's investments match community-identified unmet needs, often stemming from long standing racial and other inequities, with innovative programs that have a track record of success. Our growing portfolio of organizations address a wide range of focus areas and are making measurable progress each year, all across the GreenLight network.



twin cities BY THE NUMBERS



9,372

Individuals and
Families Reached

\$2.4M

Invested in Portfolio
Organizations to Date

\$1.1M

Additional
Leveraged Dollars

21

SAC
Members

7

Staff Members
Working for Portfolio

4

Portfolio
Organizations

> delivering with care: Food Connect

The Department of Indian Work serves hundreds of Indigenous families and elders across the Twin Cities. In the words of Director Theresa Halvorson-Lee, when Food Connect reached out in January 2025, they didn't just ask what was needed, they listened.

She shared that, since then, the difference has been remarkable. With their support on logistics, especially elder deliveries, food now arrives on time and intact, bringing a new level of consistency and care. Elders share how much more confident they feel knowing they can rely on these deliveries.

For Theresa and her team, the impact is tangible. Food Connect's humility, precision, and purpose free up time, energy, and peace of mind, gifts that ripple through every layer of their work.

INNER EXPLORER

LAUNCH 2025

Inner Explorer is an evidence-based mindfulness program designed to support the mental health and well-being of students in pre-K through high school. Through age-appropriate, audio-guided daily practices available in English and Spanish, school communities learn how to cultivate critical life skills, such as self-awareness, self-regulation, empathy, and resilience.

NEED IDENTIFIED

Black, Indigenous, and youth of color in Minnesota are up to 50% less likely to receive community-based mental health services compared to white peers.

KEY RESULT

Since January 2025, expanded to **23 schools and centers**, putting them on track to exceed their four-year **goals of reaching 60,000 students across 200 schools and centers**.

INDIVIDUALS REACHED IN 2024-25

7,600

FOOD CONNECT

LAUNCH 2024

Food Connect complements the existing food insecurity ecosystem by bridging the gap between food scarcity and abundance with new technologies through training volunteers, managing logistics and executing meal delivery to get food to families in need of dependable and nutritious meals.

NEED IDENTIFIED

Minnesotans made nearly 9 million visits to food shelves in 2024, marking a fourth consecutive year of record-breaking demand.

KEY RESULT

Nearly **43,000 meals have been delivered** across the Twin Cities since February 2025, well **ahead of Food Connect's four-year goal of 80,000**.

INDIVIDUALS REACHED IN 2024-25

1,020



Executive Director: Simone Hardeman-Jones



greenlightfund.org/twin-cities



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@GreenLightFundTwinCities



est. 2020

IRTH

LAUNCH 2023

Irth (but we dropped the B for bias), a technology-based platform, enables Black and brown birthing people, doulas and family members to leave prenatal, birthing, post-partum and pediatric reviews of healthcare providers and institutions on the app. These qualitative experiences are turned into data and strategic improvement plans for hospitals while driving transparency and community accountability within healthcare systems.

NEED IDENTIFIED

Disproportionately high rates of negative maternal health outcomes for birthing people of color.

KEY RESULT

Through events, app engagement, reviews, and Irth ambassador outreach, Irth has reached **over 600 local residents**, driving **increased awareness** and momentum in the Twin Cities.

INDIVIDUALS REACHED IN 2024-25

616

LET EVERYONE ADVANCE WITH DIGNITY (LEAD)

LAUNCH 2022

LEAD, a project of the Law Enforcement Assisted Diversion program, is a public health approach to community safety that diverts individuals cycling in and out of the legal system into a long-term case management model of care. Utilizing a harm reduction platform to improve outcomes, LEAD is held by community utilizing its collaborative structure to bring a cross section of community leaders, neighborhood residents and business owners together in partnership with case managers to decrease recidivism and improve stability for residents facing behavioral health challenges often criminalized.

NEED IDENTIFIED

Community safety through fewer unnecessary police interactions.

KEY RESULT

Nearly **25%** of LEAD clients report an **increase in access** to **medical, dental, and mental health care**, a vital step toward long term stability.

INDIVIDUALS REACHED IN 2024-25

136



transforming birth experiences:

> Irth

“As a public health nurse and a doula, I can confidently say that Irth is having an impact on the community. From fostering community and raising knowledge and awareness through their events, to working diligently to create accountability in healthcare systems, Irth is helping to create safer birth experiences in a sustainable way. From the traumatic events to the most joyous experiences, Irth allows birthing people to share it all in one spot for all of us to bear witness. Irth has changed my perspective and has proven that this reality still exists and is possible in ways that align with our tech and social realities in 2025.”

— **Dr. Abiola A-B, DNP, MPH, RN, PHN**





GREENLIGHT FUND IMPACT REPORT || 2024-25

twenty years of community
driven change. twenty year
of community-driven change