



impact report.

JULY 1, 2024 - JUNE 30, 2025





Surpassing **1.3 Million Children and Families Reached** in our 20th Year, **nearly 100% growth** from last year!



John Simon
JOHN SIMON
Board Chair and
Co-founder



Ali Knight
ALI KNIGHT
Chief Executive Officer

We are proud to be celebrating our 20th anniversary and the 20th year we have reported on the results of our portfolio organization investments. This past year, we've reached more than 1.3 million individuals and families with measurable impact. Our work has helped unlock nearly \$400M of state, federal and other follow-on revenue to date, enabling GreenLight Fund's 63 investments to achieve greater scale and stronger impact. With GreenLight Dallas being launched as our 15th site in November, 2025, GreenLight has truly become a national innovation infrastructure for inclusive prosperity.

GreenLight's rapid, exponential growth is accelerating how innovative, evidence-based nonprofit programs get to where they are needed, breaking down barriers and opening opportunities for individuals and families across the country.

Our portfolio organizations, which are all profiled in this report, address a wide range of issues as we respond to a broad set of community-identified unmet needs. Some solutions go deep, focused on each individual overcoming obstacles and reaching their goals, supporting areas like workforce development, education or foster youth. Others have great reach addressing critical building blocks towards prosperity like food security and health and wellness. We recognize that both are needed by each community and one size does not fit all.

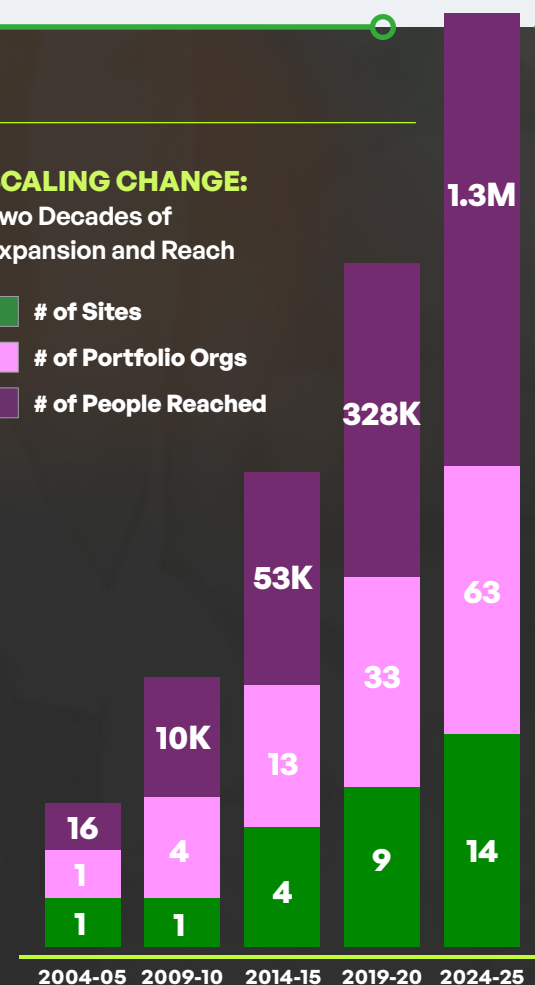
The common thread across our sites is shared learning – from novel approaches to community engagement, identification of innovative solutions, strategies for helping new organizations reach impact faster, and more – which strengthens GreenLight's national network, leading to greater impact in each of our cities.

We look forward to the next 20 years – driving deeper impact, broadening our footprint with expansion to new sites, helping proven organizations scale faster, further learning that makes each site and the sector stronger, and growing national impact.

Thank you for your partnership in community-driven change.

SCALING CHANGE: Two Decades of Expansion and Reach

- # of Sites
- # of Portfolio Orgs
- # of People Reached



Our national network

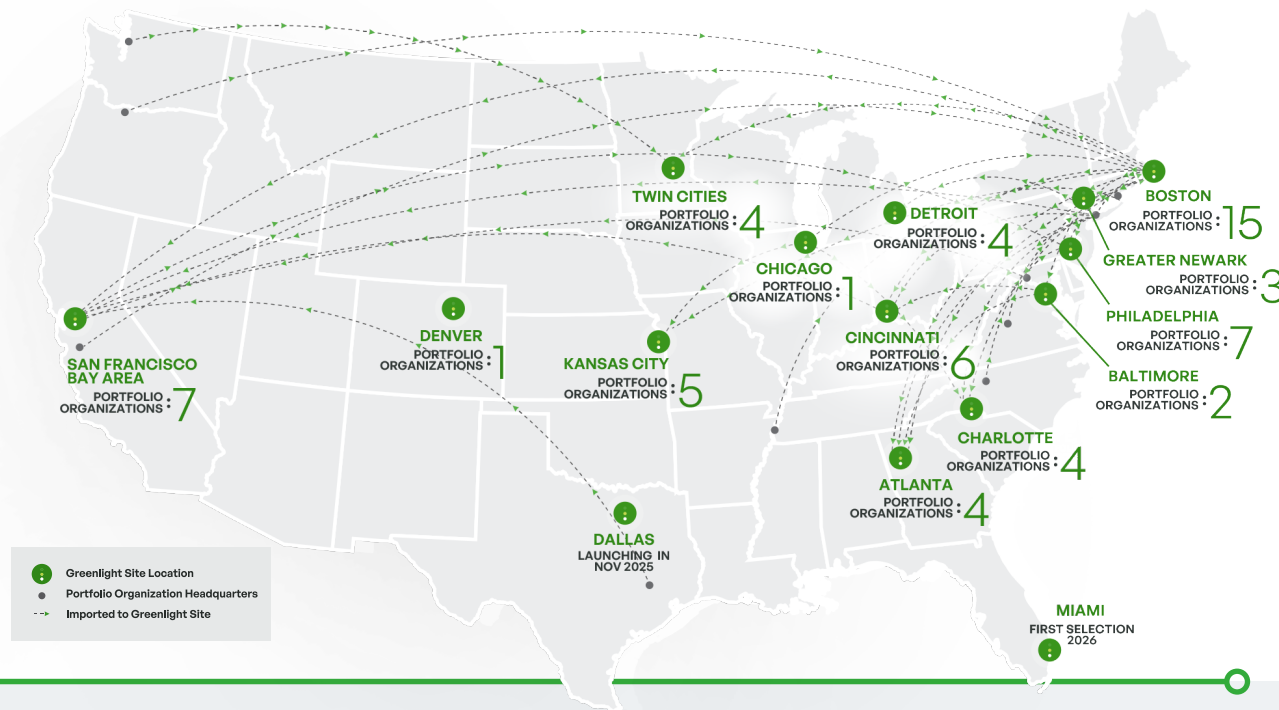
GREENLIGHT FUND IMPACT REPORT

Reporting Period July 2024 – June 2025

Connecting Communities to Proven Programs

Programs addressing social challenges in innovative and effective ways exist, but they may not be found close to home.

As a “pull network,” always driven and pulled by local need and local-led-decision-making, GreenLight searches the country for proven programs to address local unmet needs and invests in their expansion in partnership with our communities.



ATLANTA

CAPITAL GOOD FUND
from Providence, RI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

BALTIMORE

PARENTHILD+
from Mineola, NY

POINT SOURCE YOUTH
from New York, NY

BOSTON

BECOMING A MAN
from Chicago, IL

BLUEPRINT SCHOOLS NETWORK
from Newton, MA

CAREMESSAGE
from San Francisco, CA

CHILD FIRST
from Trumbull, CT

COLLEGE ADVISING CORPS
from Chapel Hill, NC

THE FOUNTAIN FUND
from Charlottesville, VA

FRIENDS OF THE CHILDREN
from Portland, OR

NEW TEACHER CENTER
from Santa Cruz, CA

PEER HEALTH EXCHANGE
from Oakland, CA

PER SCHOLAS
from New York, NY

RAISING A READER
from Redwood City, CA

SINGLE STOP USA
from New York, NY

UPTOGETHER
from Oakland, CA

WORKING ON WOMANHOOD
from Chicago, IL

YV LIFESET
from Memphis, TN

CHARLOTTE

ALTERNATIVES TO VIOLENCE
from Chicago, IL

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

INNER EXPLORER
from Franklin, MA

PARENTHILD+
from Mineola, NY

CHICAGO

COMPASS WORKING CAPITAL
from Boston, MA

CINCINNATI

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

FATHERS' UPLIFT
from Boston, MA

FIRST PLACE FOR YOUTH
from Oakland, CA

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

THE LITERACY LAB'S LEADING MEN FELLOWSHIP
from Washington, DC

UPTOGETHER
from Oakland, CA

DALLAS

LAUNCHING NOV 2025

DENVER

HOMESTART'S RENEW COLLABORATIVE
from Boston, MA

DETROIT

BOTTOM LINE
from Boston, MA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

NEW TEACHER CENTER
from Santa Cruz, CA

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

GREATER NEWARK

EMS CORPS
from Alameda, CA

HOUSING CONNECTOR
from Seattle, WA

READING PARTNERS
from Oakland, CA

KANSAS CITY

ALL OUR KIN
from New Haven, CT

FOOD CONNECT
from Philadelphia, PA

MRELIEF
from Chicago, IL

BECOMING A MAN
from Chicago, IL

WORKING ON WOMANHOOD
from Chicago, IL

MIAMI

FIRST SELECTION 2026

PHILADELPHIA

CENTER FOR EMPLOYMENT OPPORTUNITIES
from New York, NY

COMPASS WORKING CAPITAL
from Boston, MA

THE FOUNTAIN FUND
from Charlottesville, VA

HOPEWORKS
from Camden, NJ

PARENTHILD+
from Mineola, NY

SINGLE STOP USA
from New York, NY

YEAR UP
from Boston, MA

SAN FRANCISCO BAY AREA

BLUEPRINT MATH FELLOWS
from Newton, MA

EVERYONE ON
from Washington, DC

FOOD CONNECT
from Philadelphia, PA

GENESYS WORKS
from Houston, TX

PARENTHILD+
from Mineola, NY

SPRINGBOARD COLLABORATIVE
from Philadelphia, PA

UASPIRE
from Boston, MA

TWIN CITIES

FOOD CONNECT
from Philadelphia, PA

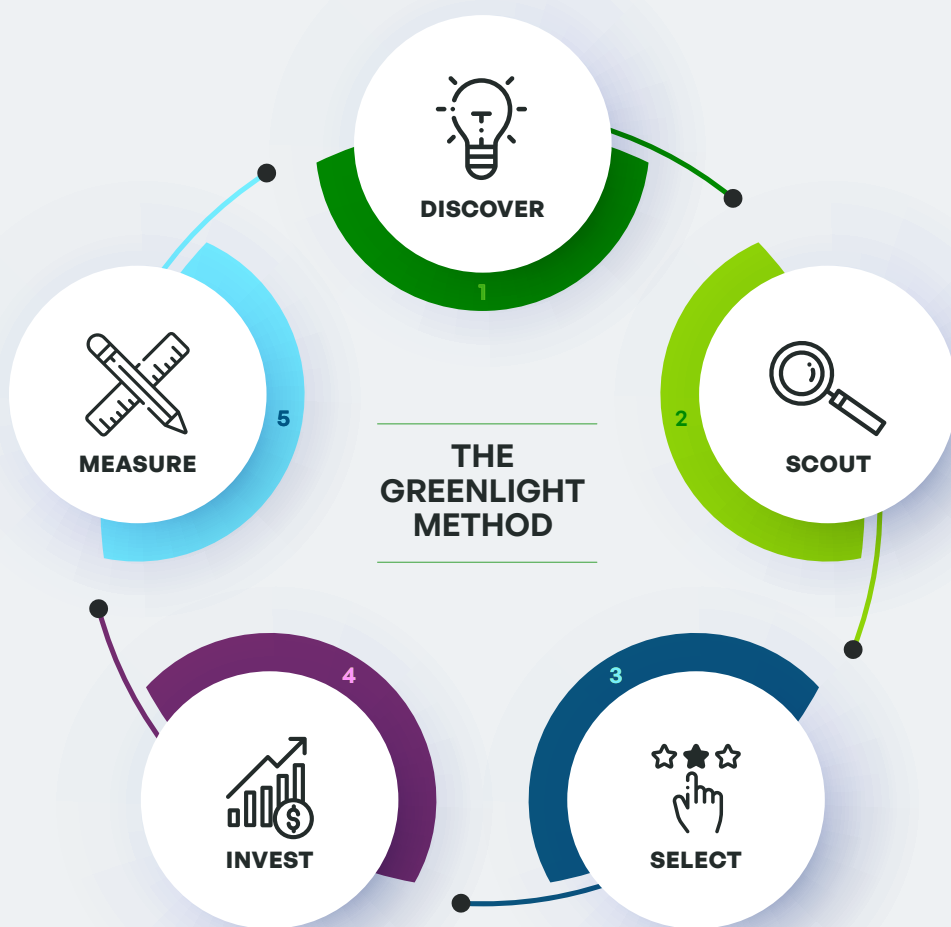
INNER EXPLORER
from Franklin, MA

IRTH
from New York, NY

LET EVERYONE ADVANCE WITH DIGNITY (LEAD)
from Seattle, WA



The GreenLight Method is our community-focused approach to identify the needs that matter most to residents facing barriers to economic opportunity. We match those with social innovations that have track records of success elsewhere. In each of our sites, we engage deeply with the local community, partner with a diverse Selection Advisory Council (SAC) and listen directly to residents with experiences and community knowledge proximate to the priority needs we look to address.



DISCOVER

Through conversations across multiple sectors, local data reports and listening to many voices, the local site team and the SAC examine focus areas driven by racial and economic disparities in the region and identify community needs not yet being fully addressed where an innovative program could make a significant difference.

SCOUT

The team searches the country and deeply vets proven, effective programs best suited to tackle those needs locally.

SELECT

In partnership with the SAC, an innovative program with significant, measurable results and the best local fit is selected.

INVEST

GreenLight helps the selected organization reach and sustain impact locally with multi-year unrestricted funding, on-the-ground support and strategic partnership development.

MEASURE

At the outset with each portfolio organization, GreenLight identifies and sets annual targets for the programmatic and financial indicators to be measured. Each year, portfolio organizations report on those measures, a sampling of which you will find in this report.

Nationally

by the numbers

To date, we have made 63 investments totaling \$42M, bringing evidence-based organizations to our 14 communities through our collaborative, annual process.

Each is delivering significant impact with the help of our on-the-ground strategic support, nearly **\$370M** of additional funding leveraged to date, a growing number of Selection Advisory Council and local board members who devote time, energy and expertise, and passionate local staff who are committed to supporting participants to reach their goals.



GreenLight Sites



Portfolio Organization Investments



Individuals and Families Reached This Year



Invested in GreenLight Portfolio Organizations to Date



Additional Non-GreenLight Funds Raised by Portfolio Organizations to Date



Selection Advisory Council Members Across Sites



Active Local Portfolio Organization Board Members



Staff Members Working for Portfolio

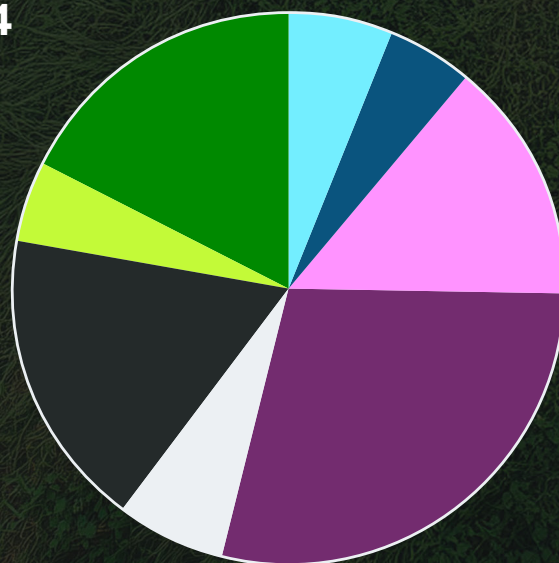
Spotlight:

spanning focus areas

GreenLight Fund does not start with an agenda. We **listen first** to understand and prioritize unmet needs and ensure local fit, resulting in a portfolio that covers a range of focus areas. What these investments have in common is they:

- fill a measurable and important gap identified by the local community
- are selected to sustainably address economic mobility, racial and other inequities.

PORTFOLIO ORGANIZATION DISTRIBUTION:



Focus Area Impact Examples

EDUCATION

Solutions range from addressing challenges in early literacy to high school. **ParentChild+**, in four GreenLight sites — Philadelphia, Charlotte, Baltimore and the Bay Area — works with families, caregivers, and communities to support early literacy and school readiness.

More than **88% of caregivers** improved their parenting knowledge and skills. At least **90% of children** demonstrated school readiness.

ECONOMIC EMPOWERMENT

Breaking down barriers to achieve financial independence, **The Fountain Fund**, in Boston and Philadelphia, provides low-interest loans and financial coaching exclusively to returning citizens helping them build credit and achieve their self-determined goals.

In Philadelphia last year, **91% of participants** reported they are better able to support and connect with their families.

In Boston **94% of participants** reported significant life improvements, with **86%** better able to support and connect with their families.

HEALTH AND WELLBEING

Health and wellbeing is a prerequisite to reaching goals including finding work, taking care of your family and building stability.

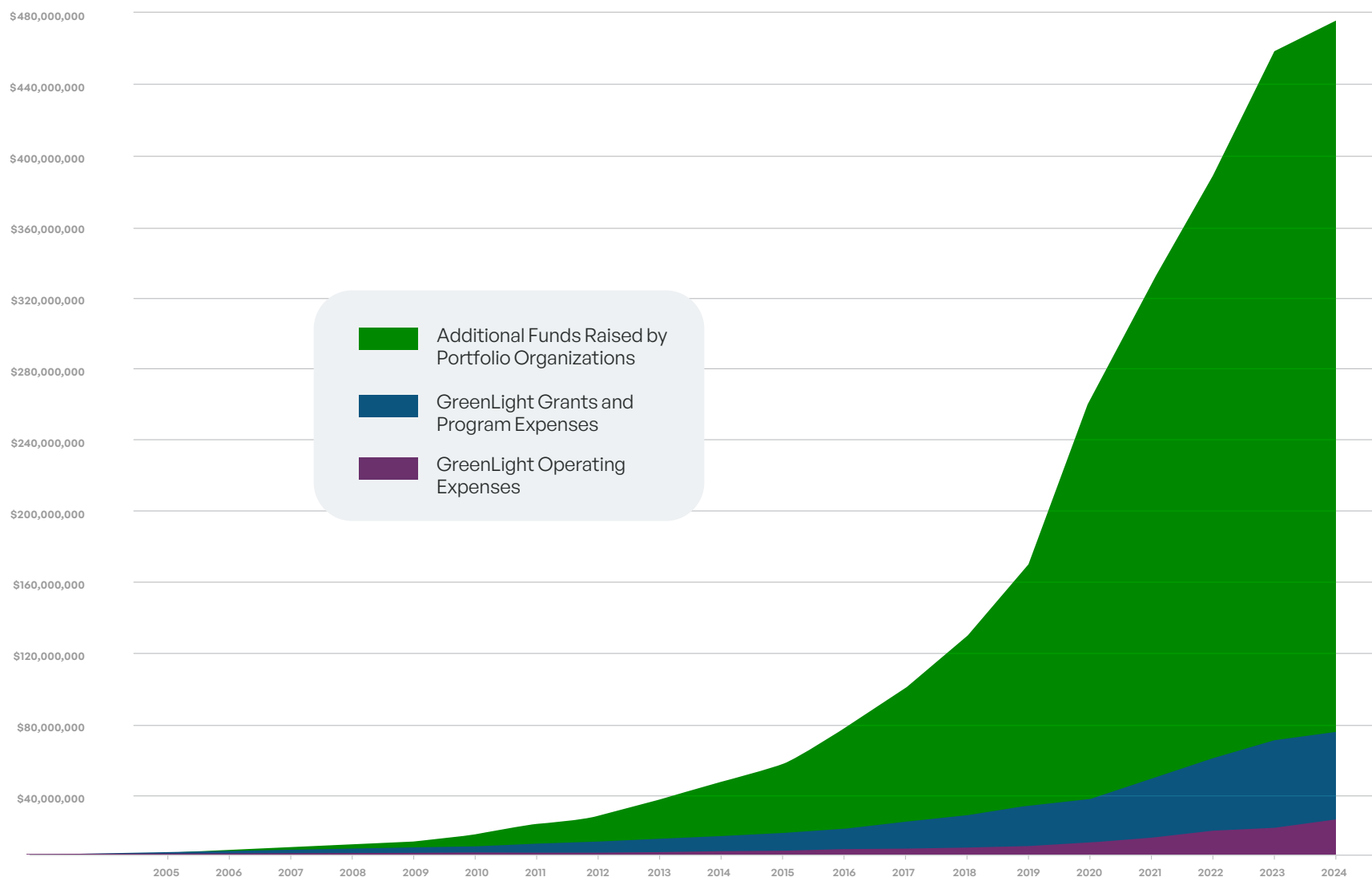
mRelief is a tech-based, dignified and comprehensive SNAP enrollment process for individuals and families to supplement food expenses.

In Kansas City last year, **\$3,828,474 in SNAP benefits** were unlocked for thousands of residents.



Leverage **on investment**

GreenLight Fund's growth over the past 20 years has been exponential and this trajectory is expected to continue, as essentially every year in each site we invest in bringing a proven organization that the community tells us is needed. So far, GreenLight's investments of \$42M alongside our on-the-ground strategic support have leveraged nearly \$400M in follow-on funding from public, private and fee-for-service sources ensuring their continued impact and sustainability.



Our investments

GreenLight Fund's investments match community-identified unmet needs, often stemming from long standing racial and other inequities, with innovative programs that have a track record of success. Our growing portfolio of organizations address a wide range of focus areas and are making measurable progress each year, all across the GreenLight network.



boston BY THE NUMBERS



241,700

Individuals and Families Reached

\$11.2M

Invested in Portfolio Organizations to Date

\$173M

Additional Leveraged Dollars

41

SAC Members

470

Staff Members Working for Portfolio

15

Portfolio Organizations

98

Active Local Board Members



moving forward:

The Fountain Fund

After spending nearly three decades wrongfully imprisoned, Stephen Pina was released in 2022 and fully exonerated in 2024. Since then, he has dedicated himself to reentry advocacy. ***“I show up in spaces to talk about post-incarceration trauma, post-incarceration syndrome and the mental health issues that result from time behind bars.”*** When his car, a meaningful gift from a friend, began failing, the Fountain Fund provided a \$5,900 loan for repairs. Restoring his transportation enabled Stephen to keep supporting others, while monthly payments are helping him rebuild credit and stability.

THE FOUNTAIN FUND

LAUNCH 2023

The Fountain Fund provides low-interest loans, often used to reinstate a driver’s license, secure employment or secure housing, and financial coaching exclusively to returning citizens (Client Partners), helping them build credit and achieve their self-determined goals. The Fountain Fund’s ultimate goal is to help Client Partners gain access to capital that can enhance their opportunity for economic mobility.

NEED IDENTIFIED

Over 3,000 Bostonians return from incarceration each year. An average court debt of \$13,000 and significant financial barriers make successful reentry a challenge.

KEY RESULT

94% of participants **reported significant life improvements**, with **86%** better able to **support** and **connect with their families**.

INDIVIDUALS REACHED IN 2024-25

42

CHILD FIRST

LAUNCH 2022

Child First’s proven model helps heal and protect young children and families from the effects of chronic stress and trauma. Services are conducted in the home by a clinical team including a Mental Health Clinician and a Care Coordinator to foster strong, nurturing relationships and connect families with much-needed services.

NEED IDENTIFIED

Exacerbated by the pandemic, parents and children were experiencing worsening mental health, which can lead to long-term problems in learning and mental and physical health.

KEY RESULT

36 local Early Childhood Mental Health **supervisors** across agencies completed **2,034 hours of training** to **strengthen trauma-informed and inclusive skills** in both the clinical and administrative aspects of their role.

INDIVIDUALS REACHED IN 2024-25

36

YOUTH GUIDANCE: WORKING ON WOMANHOOD

LAUNCH 2021

Working on Womanhood (WOW) is an in-school, group-based counseling and clinical mentoring program that cultivates leadership, promotes mental health and fosters the social-emotional skills of girls and young women in grades 6-12.

NEED IDENTIFIED

In 2019, 45% of girls in Boston Public Schools reported feeling sad or hopeless for two or more weeks and female students were significantly more likely to experience depression and suicidal thoughts than their male counterparts.

KEY RESULT

Significant **improvements** in mental health with **73%** of program participants **experiencing less anxiety**.

INDIVIDUALS REACHED IN 2024-25

240

PER SCHOLAS

LAUNCH 2019

Per Scholas provides tuition-free technology training and professional development to help passionate, dedicated people build better lives for themselves and their families. Per Scholas develops employer partnerships for job placements and supports alumni to advance in their careers.

NEED IDENTIFIED

More than 60% of Boston Public Schools class of 2011 graduates did not complete college within six years. Now adults, many have aged out of traditional workforce development programs.

KEY RESULT

Graduates **launched** their tech **careers** with an **average starting hourly wage of \$27.65**.

INDIVIDUALS REACHED IN 2024-25

242

YOUTH GUIDANCE: BECOMING A MAN

LAUNCH 2017

Becoming a Man (BAM) is a school-based program that supports young men, particularly those of color in grades 7-12, through group sessions with their peers and the guidance of a trauma-informed BAM counselor. Counselors help young men develop social cognitive skills that deter criminal involvement and increase school engagement.

NEED IDENTIFIED

Boys and young men of color face disproportionate challenges in reaching their full potential as compared to their white peers.

KEY RESULT

79% of BAM scholars showed **growth** across all 14 values in the Holistic Student Assessment, with top areas of improvement in **critical thinking, assertiveness, learning interest and empathy**.

INDIVIDUALS REACHED IN 2024-25

875



> new pathways: Per Scholas

Yeison's fascination with technology began in rural Colombia, where he and his brothers built radio antenna extensions and fixed broken electronics. After immigrating to the U.S. and working in food service, he found Per Scholas Greater Boston's tuition-free Cybersecurity program. ***"The fact that these opportunities are provided tuition-free enabled me to access this incredible resource."***

The 15-week intensive training gave him both technical skills and professional opportunities. Graduating as class valedictorian with a CompTIA CySA+ certification, Yeison transitioned from hospitality into his dream role as a Service Desk Engineer with CMIT Solutions.



CAREMESSAGE

LAUNCH 2016

CareMessage is an intelligent cloud-based software that transforms communication for patients by providing personalized, interactive messages designed to educate, remind and motivate. It is used by community-based healthcare providers to help patients manage chronic health conditions.

NEED IDENTIFIED

Patients facing social determinants of health challenges need help managing chronic conditions at scale.

KEY RESULT

Provided services to **2 free clinics** and **7 Federally Qualified Health Centers** across Greater Boston, complementing their ongoing partnerships with regional hospitals and health centers.

INDIVIDUALS REACHED IN 2024-25

219,844

COLLEGE ADVISING CORPS

LAUNCH 2013

College Advising Corps supports an increase in the number of first generation students with college aspirations who enter and complete higher education by hiring and training recent college graduates as full time college advisers in public high schools.

NEED IDENTIFIED

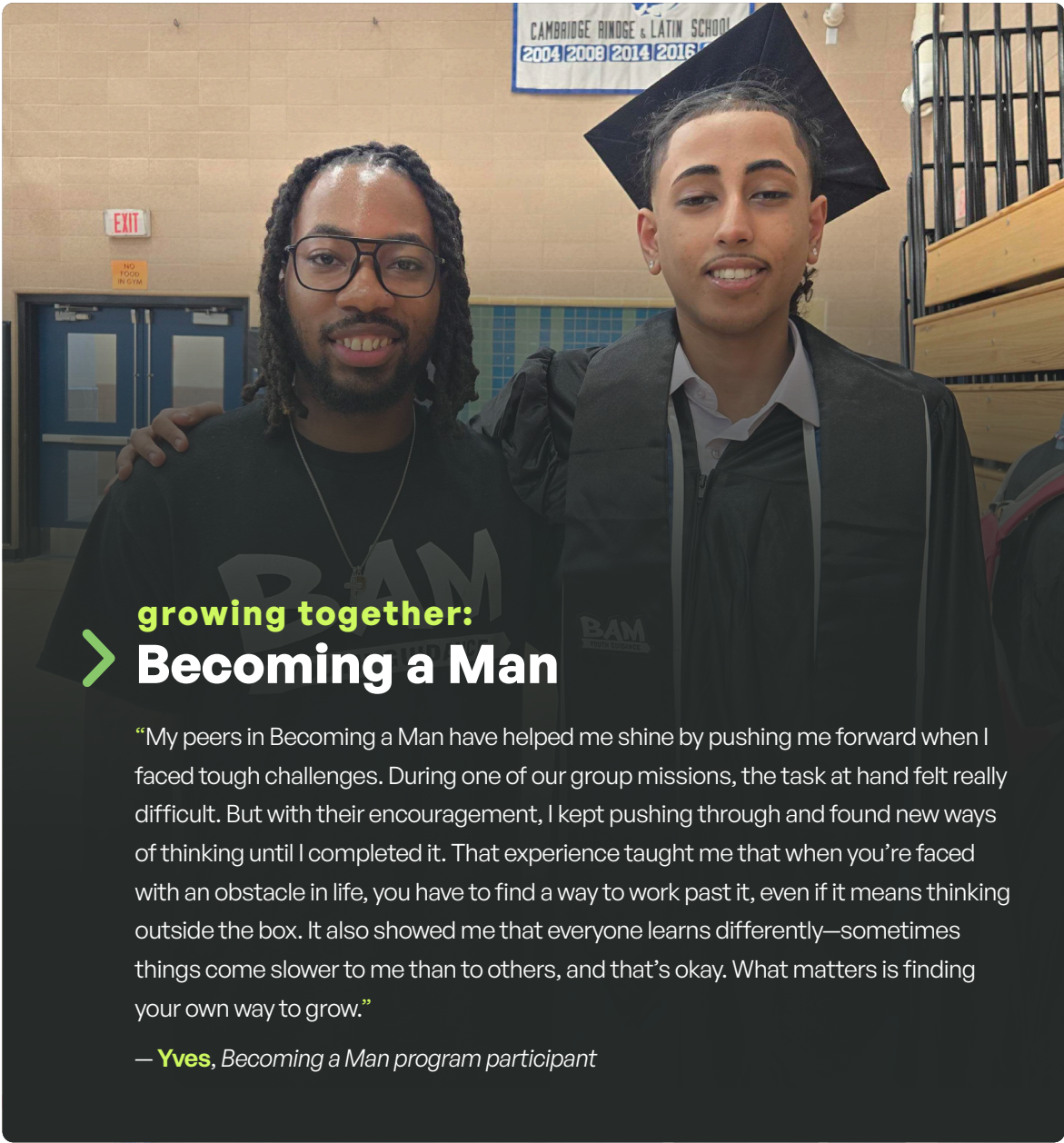
Low counselor-to-student ratios for high school students.

KEY RESULT

Despite unprecedented challenges to secure financial aid, **59%** of seniors **completed their FAFSA applications** for the 2025-2026 school year.

INDIVIDUALS REACHED IN 2024-25

9,559



growing together:
> Becoming a Man

“My peers in Becoming a Man have helped me shine by pushing me forward when I faced tough challenges. During one of our group missions, the task at hand felt really difficult. But with their encouragement, I kept pushing through and found new ways of thinking until I completed it. That experience taught me that when you’re faced with an obstacle in life, you have to find a way to work past it, even if it means thinking outside the box. It also showed me that everyone learns differently—sometimes things come slower to me than to others, and that’s okay. What matters is finding your own way to grow.”

— **Yves**, *Becoming a Man* program participant

SINGLE STOP

LAUNCH 2011

Single Stop helps individuals persist through college and achieve financial self-sufficiency and economic mobility by providing access to benefits and services.

NEED IDENTIFIED

Lagging college completion rates despite high enrollment amid Boston Public Schools graduates.

KEY RESULT

82% of students in the program **persisted through college for the full academic year.**

INDIVIDUALS REACHED IN 2024-25

920

UPTOGETHER

LAUNCH 2010

UpTogether is a community, a movement and a platform to highlight, invest in and accelerate the initiatives people in historically undervalued communities are taking to improve their lives and collectively achieve prosperity. The UpTogether platform helps families build connections, discover each other's expertise, find support and access dollars.

NEED IDENTIFIED

Financial impact of the 2008-09 recession.

KEY RESULT

18 families in Greater Boston, Springfield, and Worcester **participated in the Bridge to Prosperity pilot**, a partnership that provides monthly "bridge payments" to **mitigate the abrupt loss of benefits** for families when their income rises.

INDIVIDUALS REACHED IN 2024-25

741

YV LIFESET

LAUNCH 2008

YV LifeSet, a program of Youth Villages, provides support to young people who are aging out of foster care by helping them find safe housing, continue education or training, achieve stable employment and build healthy support systems.

NEED IDENTIFIED

Poor outcomes for youth aging out of the foster care system.

KEY RESULT

One year post-discharge, **88%** of participants were **living independently** or with family, with **91% in school or employed.**

INDIVIDUALS REACHED IN 2024-25

659



PEER HEALTH EXCHANGE

LAUNCH 2007

Peer Health Exchange gives teenagers the knowledge and skills they need to make healthy decisions. The program trains college students to teach a comprehensive health curriculum in public high schools that lack health education.

NEED IDENTIFIED

Lack of health education in public schools coupled with rising obesity rates and other poor health outcomes.

INDIVIDUALS REACHED IN 2024-25

270

RAISING A READER MASSACHUSETTS

LAUNCH 2006

Raising A Reader is an evidence-based early literacy program that helps families with young children — newborn through age eight — develop, practice and maintain habits of reading together at home.

NEED IDENTIFIED

Reading readiness among kindergarteners was low.

KEY RESULT

87% of participating families **read together at least three times a week** after one year in the program.

INDIVIDUALS REACHED IN 2024-25

7,520

FRIENDS OF THE CHILDREN - BOSTON

LAUNCH 2005

Friends of the Children creates generational change by engaging children facing challenging home environments in 12 years of transformative mentoring relationships.

NEED IDENTIFIED

Rise of youth violence in Boston neighborhoods.

KEY RESULT

97% of youth in program **met or made progress towards** their school success **goals** and **97% avoided** involvement with **the juvenile justice system**.

INDIVIDUALS REACHED IN 2024-25

752



> bright future: Friends of the Children

Ashley's journey at Friends of the Children Boston exemplifies what becomes possible when passion meets determination and consistent support. Despite being naturally shy and introverted, she fearlessly pursued her dreams, taking concrete steps toward her goal of attending Boston Arts Academy with the support of Friends. Through her work as a Graphic Design Studio Teen with Arts for Humanity, her artistic vision gained recognition, ultimately leading to her acceptance at Boston Arts Academy. Ashley's journey showcases how the organization's unique long-term mentoring model empowers young people to embrace their voices, develop their talents, and achieve their aspirations when they have a consistent champion in their corner.



GREENLIGHT FUND IMPACT REPORT ||| 2024-25

twenty years of community
driven change. twenty year
of community-driven change